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The Journal of Commerce

THE BUSINESS
MAN'S DAILY

VOL. XXX, No. 2

MONTREAL, THURSDAY, MAY 1915

ONE CENT

THE MOLSONS BANK
Incorporated 1855
Paid-up Capital \$4,000,000
Reserve Fund \$4,800,000
HEAD OFFICE, MONTREAL
13 BRANCHES SCATTERED THROUGHOUT CANADA

THE DOMINION SAVINGS and INVESTMENT SOCIETY
DOMINION SAVINGS BUILDING LONDON, CANADA
Capital \$1,000,000.00
Reserve 225,000.00
T. H. PURDOM, K.C. President
NATHANIEL MILLS Managing Director

SCOTIA SECURES LARGEST ORDER FOR SHELLS YET PLACED IN CANADA

New Glasgow, N.S., May 6.—The plant of the Nova Scotia Steel and Coal Company has just closed an order with the Imperial Government for three million and a half of shells. It has been rumored for some time that a big order was pending for Scotia, it was reflected in the market, but it was not until to-day that it was definitely and officially announced to the public.

This is without a doubt the largest shell order ever placed with any Canadian concern, and we learn that it is not only for eighteen pound shells, but also other shells, which range in size as high as sixty pound shells, containing high explosives; in fact, the latest and most modern type of war munitions.

The largest shells have a diameter of four and one-half inches, and already new machinery is being installed to handle this vast order.

It might also be mentioned in passing that this order is exclusive of the large orders upon which the Scotia plant is already working.

Speaking to an official of the company, your representative was informed that the big order would be completed some time before the end of March, 1916, and that a very large force of men will be immediately employed to handle the order.

"Over capacity" was the term which a high official of the Scotia Company employed when speaking of the activities promised for the company in the immediate future.

To complete this order by March, the time specified by the contract, it will be necessary for the company to average over eleven thousand shells per day, and in order to do this extensions to their already existing plant will be necessary so that the Scotia Company will become a veritable Essen in Canada for the manufacture of big shells.

However, this is not all. It has also been officially announced to your correspondent that the Scotia's subsidiary plant, the Eastern Car Company, has also received an order from the Russian Government, which calls for two thousand steel frame box cars and which will be manufactured at once, and shipped to Russia.

The two companies are already engaging all the available labor. In a very few days activities will be in full blast turning out cars for the Russian Government and shells for the Imperial Government.

A great wave of industrial prosperity such as was never known before in the history of Nova Scotia is about to sweep over the province, according to the prognostications of those who are closely in touch with the situation here.

MASS TROOPS AGAIN FOR DRIVE TO COAST

Pressure Increases at Ypres and Kaiser Expected to Watch Approaching Battle

TURKS ARE RETREATING

Germany's Allies Sustained Crushing Defeat in Caucasus—Roumania and Bulgaria Make Agreement.

(Special Cable to the Journal of Commerce.) London, May 6.—With the Germans attacking east and west, sending every man available to the front in the hope of gaining a decisive battle on either front, their Turkish allies are being pushed back on the Gallipoli peninsula, and have suffered a crushing defeat in the Caucasus. Sentiment in Bulgaria is reported to be growing stronger in favor of the Allies, and despatches from Italy state that a military agreement has been entered into between Roumania and Bulgaria preliminary to a pledge to support each other in the event of war.

Greater and greater pressure is being brought to bear by the Germans on the Allies in the region of Ypres, and within a week it is expected that the greatest effort yet made by the enemy to break a way through to the coast will be commenced. Unusually heavy artillery is being massed close to the German advanced lines, and German troops are massed in the region of Courtrai and Roulers, also further south at Tournegone and Roubaix, apparently for an attack on the Allied lines from Lille northward. The Kaiser is expected at the front within a few days to watch the beginning of the new battle.

First Line Trenches Lost. By using their poisonous gases the Germans have secured a foothold again on Hill No. 60. The French report a slight gain between Het Sas and Lizerne. In the Alilly wood, near St. Mihiel the Germans took some first line French trenches, of which the French retained half.

Turkish prisoners taken to Tenedos by the Allies admit that the Turkish army has suffered heavy losses in the fighting on the Gallipoli peninsula. The land forces of the Allies, according to Greek despatches, are steadily pushing into the interior. The Turkish war office, in an official report, however, denies this.

Severe fighting is reported to have occurred at Kritibia, where the Turks, reinforced, delivered a strong attack. They were repulsed, it is reported, losing 1,500 men.

Report Russian in Retreat. The Russians in western Galicia have been driven back from their third line of fortifications, and are retreating along their entire front toward the river Wislok, according to the official German statement, and are beginning to evacuate positions to the southwest of Dukla. More Austro-German forces are reported moving to engage in this battle. The Russians, according to unofficial despatches have succeeded in driving the enemy back from the Nida.

Thirty thousand Turks under Djavid Pasha, who attempted to invade the Dilman Khord region in the Caucasus have been routed with great losses, according to Petrograd despatches. The Turks, numerically superior, attacked the Russian positions many times, only to be met and repulsed with the bayonet. The Russian counter attack routed the enemy. Among the prisoners taken was the famous Kurd leader, Simko.

Another Neutral Attacked. The Swedish steamer Vanadis was rammed at anchor off the island Ferner by the German auxiliary cruiser Silvana. Her crew was saved.

CANADIAN LOCOMOTIVE CO. IS MAKING ADDITIONS TO ITS PLANT. Toronto, Ont., May 6.—Vice-President Wheatley, of the Canadian Locomotive Company, who has been in town this week, says the company is at the present time employing 400 men and with the new orders for shells just received this number will be increased to between 600 and 700.

"There would also be," said Mr. Wheatley, "a further increase should we be fortunate enough to secure locomotive orders."

"Whilst we are," he added, "putting all of our old employes to work, we anticipate a shortage of skilled mechanics which must necessarily be taken care of by going outside."

Mr. Wheatley says the company has sufficient work on hand now to keep them going for a year at least. Additions to the plant are being made and orders are being placed for the necessary machinery to handle the business offering.

ACTIVITY IN STEEL BUSINESS CONFINED TO TUBES AND BARS. New York, May 6.—What activity there is in steel is confined largely to tubes and bars, the latter product being used for manufacture of shrapnel. Harvester companies are also in the market for requirements for bars, the price having been fixed at \$1.20 per 100 lbs. for delivery up to Jan. 1. Inquiry in the market for steel bars from companies manufacturing shrapnel are estimated at 75,000 tons.

Operations of steel mills in the current month are likely to show an improvement over April due to a better demand for export. April deliveries were smaller than reported in March. One Southern Iron company has sold more than 20,000 tons of iron for delivery over next six months.



LT.-COL. H. S. BIRKETT, Who is in command of the 3rd General Hospital (McGill) Canadian Overseas Expeditionary Force. The raising and equipping of this force has fallen very largely upon McGill University. The University of Toronto is sending over a similar force.

Men in the Day's News

Colonel Alex. M. Hay, who has been added to the Board of Directors of the Melville Mines Company, of Porcupine, is a well known Ontario business man. He was formerly president of the Tretaway Mine at Cobalt, so that he is thoroughly familiar with the mining situation in Northern Ontario. Colonel Hay is also a director of a number of financial and industrial corporations.

Mr. Dugald Campbell, the newly-appointed Secretary of the Dominion Commercial Travellers' Association, is "frat Scottie." Mr. Campbell, who succeeds the late Mr. H. W. Wadsworth, was born in Scotland and was employed in the Bank of Scotland at Saltcoats before coming to Canada five years ago. He spent two years in the Merchants Bank before becoming assistant secretary and the right hand man of the late secretary. Mr. Campbell is regarded as a particularly well qualified man for his new post.

Lieutenant-Colonel David Watson, in command of the 2nd Battalion of the Canadians now in France, is managing-director of the Quebec Chronicle. He was in the recent fighting around Ypres but came through unscathed, although both he and his men were in the thick of the fight. He was born in the city of Quebec in 1869 and has been in journalism for his entire life. He has always been an enthusiastic military man, obtaining his commission in the 8th Regiment of Royal Rifles in 1900 and working his way up to his present command. He is popular in the Ancient Capital.

The Hon. W. H. Hearst, Premier of Ontario, who is reported as being seriously ill, has only been Premier of that province for a few months. He succeeded the late Sir James Whitney, previous to which time he was Minister of Lands, Forests and Mines in the Whitney Cabinet. Premier Hearst was born in Bruce County fifty-one years ago, and educated at Collingwood Collegiate Institute, the University of Toronto and Osgoode Hall. He practised his profession at Sault Ste. Marie, and was first elected to the Ontario Legislature from that constituency in 1908.

General G. Pennypacker, a veteran of the American Civil War, now seriously ill, was "the youngest general in the world." This tribute was paid him by Von Moltke, the great Prussian general. At the age of twenty-one he commanded a brigade and was also the youngest man in the United States army to hold the rank of Colonel. He was wounded seven times during the course of the Civil War. To be a general at twenty-one is in striking contrast to the higher officers in the present war—most of whom are over forty-five, while many are considerably over sixty. This is true of both the Allies and of the Germans.

Mr. Frederick J. Harrison, the Liverpool shipowner who recently died, will be missed by sailors throughout the world. He was one of the best friends seamen ever had. One of his favorite forms of aid to sailors was the donation of books. Last Christmas alone he distributed 275,000 books among the men of the "lower deck" in the British Navy. One firm of booksellers received the order, which was put up in 2,478 parcels weighing fifty-five pounds each. It might be added that the books were not of a devotional character. Mr. Harrison was a member of the firm of Thomas & James Harrison, shipowners, in Liverpool.

Colonel Lord Brooke, who is to command the Ontario Infantry Brigade going with the Second Canadian Expeditionary Force, is chief A.D.C. to Sir John French. He has had a great deal of military experience, which included several months in Canada, where he was Camp Commandant at Petawawa. Lord Brooke is the eldest son of the Earl of Warwick. He was born in 1882 and educated at Eton. He served first with the Life Guards during the South African War and saw more fighting when war correspondent for Reuters during the Russian-Japanese War. He is regarded as one of the most efficient of the younger military men in Great Britain.

Harry C. Fisher, better known as "Bud" Fisher, the creator of "Mutt and Jeff," was born in San Francisco thirty-one years ago. He studied for a while at Chicago University and then tried the University of Wisconsin. He got tired of college life, however, and devoted himself to what had always been a hobby, viz., illustrating and writing. When he first applied for a job on a newspaper he was asked what he could do. "Draw," replied Fisher, "I am an artist." The editor was not very favorably impressed with the cocksureness of the applicant, but gave him a job at fifteen dollars a week. To-day he can buy out at fifteen many times over. His drawings are probably the best known of any artist illustrating for newspapers.

PULLMAN TIPS AID TO HUGE DIVIDENDS

Lincoln Admits Company Practically Reaps Benefit of Existing System

HAS ALWAYS EXISTED

Chairman of Pullman Company Has Heard No Complaint From Public—Were Tips Prohibited Porters Would Be Very Much Troubled.

Washington, D.C., May 6.—Robert T. Lincoln, the controlling factor in the Pullman sleeping car company, discussed with obvious embarrassment the practice of the company in permitting porters to accept tips from the travelling public.

"It is not a nice arrangement," said Mr. Lincoln, deprecatingly. "It is very annoying; very annoying, indeed."

Mr. Lincoln testified regarding tips to Pullman porters before the Federal Commission on Industrial Relations, of which Frank P. Walsh, of Missouri, is chairman. The commission began a three weeks hearing, Mr. Lincoln being the principal witness.

Mr. Lincoln was asked if the Pullman Company itself was not the real tip taker instead of the Pullman porters, and he replied:

"That is what it really amounts to."

It was supposed by the commission that Mr. Lincoln would be able to throw some light on the origin of the tipping system. The subject was apparently distasteful to Mr. Lincoln, but he answered all questions frankly and without hesitation.

Tipping Always a Custom. "It was a condition that I found when I became president of the company and a condition that George M. Pullman found when he entered the business," replied Mr. Lincoln.

Mr. Lincoln became president of the Pullman Company in 1897 and continued in that position until 1911, when he retired on account of ill-health. Then he became chairman of the board of directors, which office he now holds.

Up to 1899 the capital of the company was \$36,000,000. By the absorption of other companies and stock dividends the capital was increased to \$120,000,000, the present figure. During most of that period the company paid yearly cash dividends of 8 per cent. It disbursed in cash dividends a total of about \$161,000,000 exclusive of stock dividends in the 30 years of its existence. Besides, it holds as a reserve account to apply on depreciation about \$32,000,000 and has a surplus of nearly \$8,000,000.

When Chairman Walsh brought up the subject of tips Mr. Lincoln sat straight up in his chair.

"That situation annoys me very much," said Mr. Lincoln.

"Has this tipping habit always been as widespread in the United States as at present?" asked Chairman Walsh.

"I have no doubt of it," replied Mr. Lincoln. "Your porters get \$27.50 a month. They are supposed to supplement their pay by getting tips from the public," was asked.

"Might I put it this way?" suggested the witness. "We know they get tips."

The Canadian Bank of Commerce

Head Office--TORONTO
Paid Up Capital \$15,000,000
Rest 13,500,000

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Collections Effected Promptly and at Reasonable Rates

"GALLIOLI AT OUR DISPOSAL" SAYS TURKISH STATEMENT

Constantinople, (via Berlin and Amsterdam), May 6.—The official statement says: "The unfavorable situation of the enemy at the Dardanelles is unchanged. Reports from Athens and Mitylene regarding the occupation of Gallipoli and Nagara by the landing of troops by the Allies are untrue. Gallipoli peninsula is entirely at our disposal for military movements. The enemy holds his own at only two points on the coast. Avli Burnu and Sed El Bahr.

"As a result of the constant bombardment by his ships the enemy is unable to move against the encircling Turkish forces."

YPRES FIGHTING CONTINUES DESPERATE. Paris, May 6.—Desperate fighting continues in Ypres region where the Germans are maintaining their violent attacks. Fighting now centers about Hill No. 60, southeast of Ypres, which the Germans are trying to recapture from the British.

Official communique issued by the War Office admits some of the German attacks, these resulted in success but some trenches which they took were later recaptured by the British. A French reverse in Alsace is also admitted. German troops have re-occupied the summit of Mamelon on the left of Fecht River east of Sillaker Wasser. The hill was captured by French troops Wednesday morning but the Germans later re-took it. In Alilly forest the French have recaptured some trenches which the Germans had taken by assault.

INFRINGEMENT OF WIRELESS PATENTS. New York, May 6.—Alleging infringement of patents by the Atlantic Communication Company, the American branch of the Telefunken system, the Marconi Wireless Telegraph Company started suit yesterday before Federal Judge Veedor.

The Atlantic Company controls the wireless station at Sayville and should they lose the suit all wireless communication from Germany may be cut off.

MORE JAPANESE TROOPS TRANSPORTED. Tokio, May 6.—It was admitted at the War Ministry that more Japanese troops have embarked on transports at Saebou and other points and have sailed, but their destination cannot be revealed as yet. On his return from the Cabinet Conference, General Okta, Minister of War conferred with many high officials who had been summoned.

ROUMANIA AND BULGARIA HAVE FORMED A POLITICAL ALLIANCE. Turin, Italy, May 6.—A military agreement has been concluded between Roumania and Bulgaria which is preliminary to a formal political alliance, making it obligatory for these nations to support each other in case of war, according to a Salonica despatch to the Leazetta Di Torino.

ANOTHER TRAWLER SUNK. Hartlepool, Eng., May 6.—The Grimsey trawler Stratton was sunk by a German submarine in the North Sea, Wednesday. The crew was saved.

TORONTO BANK CLEARINGS. Toronto, Ont., May 6.—Clearings of Toronto banks for the week ending to-day compare as follows:—This week, \$37,309,159; last week, \$32,209,748; year ago, \$36,135,260; two years ago, \$45,510,794.

CHINA-JAP. CRISIS MAY BE AVERTED—SITUATION BETTER

Tokio, May 6.—A sudden change for the better in the situation involving China and Japan developed this afternoon. It is now regarded as possible that war between the two countries can be averted. The general sentiment in official circles seems to be optimistic.

A long despatch was received by the Foreign Minister Kato from the Japanese Legation at Peking. This was immediately transmitted to Premier Okuma. It was reported but not confirmed that China had shown indications of yielding.

It was announced that all details of the negotiations between the two countries would be given to the Powers simultaneously. The Cabinet believes these will vindicate Japan's position.

JAPAN'S ULTIMATUM EXPIRES SATURDAY. Peking, China, May 6.—The time limit set by Japan in the ultimatum, is said to expire at 6 p.m. on Saturday. The ultimatum, according to unofficial versions, sets forth that China on this and former occasions has acted in a manner contrary to the interests involved in the recent negotiations, and demands the acceptance of the proposals made by Japan.

CANADIAN CONTINGENT HAS LOST OVER 6,500 MEN. London, May 6.—Replying to Donald Macmaster in the House of Commons to-day, the Under-Secretary said that the casualties of the Princess Patricia's Light Infantry of this month totalled officers, 20; other ranks, 308. In the Canadian Division: Officers, 22; other ranks, 6,024.

SWEDISH STEAMER VANADIS SUNK. London, May 6.—Swedish steamer Vanadis, has been sunk in the Baltic Sea by the German auxiliary cruiser Silvana.

The British schooner Earl of Leamont, was sunk by a German submarine eight miles off Kinsale Head on Wednesday. Her crew landed at Kinsale to-day.

RUSSIAN PRISONERS NUMBER 50,000. Vienna, May 6.—Austro-German forces in Western Galicia have already taken more than 50,000 Russian prisoners and the number is still growing, it was officially announced. Seven hundred more Russian prisoners were taken near Strly on the eastern slopes of the Carpathians.

SITUATION HIGHLY FAVORABLE. Rome, May 6.—It was stated at the German Embassy that the situation involving Austria and Italy was "highly favorable to the success of pending negotiations."