

## TRADES AND LABOR CONGRESS ATTITUDE ON TARIFF

The following stand was unanimously taken by Organized Labor at the Trades and Labor Congress of Canada:

"During the past year there has been carried on a very active campaign by certain interests for the adoption of a Free Trade policy in Canada. To the numbers of workers engaged by Canadian branches of United States industries, and other industries claiming tariff protection as necessary for their existence, this question is a vital one. Your Executive are of the opinion that tariff decisions should cease to be made a matter of political expediency and the decision for their maintenance, or abolition, should be reached only after exhaustive inquiry and with a view to enabling the worker, in such industries, to be paid proper wage standards, without destroying the industry by unfair competition from sources outside of Canada. We recommend the formation of a Tariff Board on which organized Labor should have proper representation, created with full power to deal with this subject in a similar manner to the powers exercised by the Railway Commission on railroad matters."

## SHALL CANADA WEAKEN WHILE OTHER COUNTRIES ARE STRENGTHENING THEIR PROTECTIVE WALLS?

Great Britain, France, Italy, United States, Australia—all are restricting imports to protect home industries and home workers.

"They are determined to protect their industries, to manufacture for themselves what they need, and to provide employment for their own labor."

While they are strengthening, agitators are urging that Canada should lower the bars.

Is Canada going to be the only one to throw down her safeguards?

**TAKE NO CHANCES WHEN OTHER COUNTRIES WILL TAKE NONE—**

**PROTECT YOUR TARIFF THAT PROTECTS YOU.**

## AMERICAN FIRMS MAY CLOSE UP THEIR CANADIAN FACTORIES

Over 500 American manufacturing firms have been forced to establish branches in Canada—as a result of our protective tariff.

These American branches employ over 80,000 Canadian workmen.

They pay out over \$80,000,000 in wages to Canadian workmen every year.

If Canada lowers her protective tariff, the bulk of these factories will be scrapped, thousands of workmen thrown out of jobs, and millions lost in wages.

**PROTECT THE WORKMEN IN CANADIAN BRANCHES OF AMERICAN FIRMS. PROTECT THE TARIFF THAT PROTECTS THEM.**

## LABOR LEADER SENDS MESSAGE

J. T. Foster, former President of the Trades and Labor Council of Montreal, told the Tariff Committee:

"Just at the present we are in the usual dilemma of tariff excitement. There is a great contraction in industry. There is a spreading unemployment... We view the Western campaign for indiscriminate tariff reduction and free trade with considerable alarm."

Canadian factories and Canadian workmen will be placed in grave danger of overwhelming competition from foreign factories and foreign workmen, if the agitation for lower tariffs should succeed.

**ANY AGITATION TO LOWER THE TARIFF IS ALSO AN AGITATION TO LOWER YOUR WAGES.**

## DANGEROUS AGITATION AT A CRITICAL TIME

Canadian industries and Canadian workmen are passing through one of the most critical periods in their history.

Tight money, overproduction, and a big slackening of buying by the public has forced many industries to reduce their staffs and wages.

The storm will only be weathered by whole-souled co-operation—a strong, hard pull together.

How dangerous then is the agitation to lower Canada's protective tariff and lower the bars to a flood of foreign goods.

Canada's industrial stability rests on the permanence of a protective tariff.

**NO WORSE TIME COULD BE CHOSEN TO TALK ABOUT LOWERING THE TARIFF.**

## CANADIAN FACTORIES AND WORKMEN THREATENED

As a result of the tremendous demands of the war, United States factories were geared up to the greatest production in their history.

Production to capacity was maintained up to a few months ago—and then came overproduction.

These huge factories must be kept running close to capacity or the overhead expense wipes out all profits.

With overproduction at home they are searching the world for a market for their goods.

When we should be agitating for anti-dumping laws, is it not foolhardy to talk about lowering our protection tariff wall?

**CANADIAN FACTORIES FIRST  
CANADIAN WORKMEN FIRST.  
PROTECT YOUR TARIFF.**

## LOTS OF WORK IF AGITATORS WOULD QUIT

Do you know that a large number of United States manufacturing concerns are planning to open branches in Canada?

Do you know that the coming of these firms to Canada would mean the spending of millions of dollars among Canadian workmen?

Do you know that it is our protective tariff that makes it necessary for these firms to establish branches here, if they are going to sell goods here?

Do you know that these firms are marking time now—that they feel they may escape building branches in Canada—as a result of the agitation to lower Canada's protective tariff?

**PROTECT THE TARIFF AND FORCE THE BUILDING OF NEW FACTORIES IN CANADA.**

## UNEMPLOYMENT MAY GET WORSE

Do you realize that if the protective tariff is lowered, Canadian factories will be subjected to such overwhelming competition that many will be forced out of business?

Are you prepared to see additional factories close and thus throw thousands more of our workmen out of work?

**AGITATORS FOR A LOWER TARIFF  
ARE STRIKING AT YOUR JOB.**

## AGITATORS WOULD SCRAP CANADIAN RAILWAYS

Canada is the world's greatest railroad owner.

In the Canadian National, Canadian Northern, Grand Trunk and Grand Trunk Pacific railways, Canada has invested hundreds of millions of dollars.

If that investment is to pay traffic must go on East and West.

If Canada's protective tariff is reduced, traffic will flow North and South instead of East and West.

And then Canada's magnificent railway system might just as well be scrapped.

**TAXES FROM CANADA'S CITIZENS  
PAID FOR CANADA'S RAILWAYS.  
PROTECT YOUR RAILWAYS BY PROTECTING YOUR TARIFF.**

## COAL MAY GO STILL HIGHER

Most of the hard coal used in Canada is brought here from the United States.

To the high price American householders must pay is added the exchange on Canadian money when you buy your coal.

At the present time this means an increase in your coal bill of from fifteen to eighteen per cent.

And this depreciation in the value of Canadian money is due to Canadians buying far more goods from the United States than Americans are buying from us.

Any lowering of Canada's protective tariff would make this situation worse, lower still further the value of Canadian money and increase the price of coal that you must buy.

**LOWER THE TARIFF AND YOU RAISE THE PRICE OF YOUR FUEL.**

## HOW CANADIAN WORKMEN ARE LOSING MONEY

Canadians are sending hundreds of millions of dollars out of the country annually to import goods manufactured in other countries.

Those hundreds of millions of dollars go to the upkeep and extension of foreign factories and into wages for foreign workmen.

Every dollar spent by Canadians in buying goods made in other countries means a dollar less spent with Canadian workmen.

It is to the interest of every Canadian workman to support any measure that will keep Canadian money for Canadians wages.

Rally to the support of Canada's protective tariff.

**AGITATORS WHO WOULD LOWER THE TARIFF WOULD LOWER YOUR WAGES.**

## AN UNEQUAL SITUATION

For the year ending March 31, 1918, Canadians bought from the United States goods valued at \$791,906,125; during the same period, citizens of that country bought from Canada only \$441,390,920 worth of goods.

Thus 7,500,000 Canadians bought nearly twice as much from the United States as 97,000,000 Americans bought from us.

Isn't it about time that we in Canada woke up?

How foolhardy talk is then about a reduction in our protective tariff!

**TOO LARGE A PROPORTION OF OUR PURCHASES ARE MADE ABROAD NOW. PROTECT THE TARIFF OR IT WILL BE WORSE.**