

inspection and for whatever instruction or benefit I am able to gain thereby. The same is true of books and of countless thousands of other things. Consequently my greatest gain is through or because of the gain of others!

It may not become apparent to me at first glance that my gain is dependent almost **entirely** upon the gain of others, and that **my gain is thus inseparably linked with the gain of others**, yet a closer analyzation discloses the fact that this is most true, and it applies alike to things mental or things material. It applies where **Mind** is involved and it applies where **Money** is involved.

That was rather an astonishing conclusion to arrive at, but on going over it all again I found that Reason dictated that conclusion to be absolutely correct.

### **What Search Revealed**

Upon realizing this I began to look around me at the Natural operations on every hand. The more I searched the more I realized that throughout all the operations of Nature there is present this Principle of Gainful Helpfulness through concurrent and reciprocal Action.

After a time I realized that the Maker in the Beginning established as a Preliminary Principle of the Universe an ineffable Essence that we may call Divine Love or Universal Love and which manifests itself throughout all the operations of Nature as **Natural Law**. In fact, I saw that the operations of Nature are but the **results** of the operation of this Divine **Law**.

Words are but crude symbols for thought expression and they can express to you only what **you can see and hear—and know**. That is why someone wrote:

"Thought is deeper than all speech;  
Feeling deeper than all thought;  
Soul to souls can never teach  
What unto itself is taught!"

It is for this reason that Hermes expressed to his son, Tat, the Golden Rule of Student:

"O son, he that hears must co-understand and conspire in thought with him that speaks; yea, he must have his hearing swifter and sharper than the voice of the speaker!"

But let us proceed, for we have set out to learn and to do many, many things that will benefit us far more than we now can realize.

Finally—and the understanding of it all was not gained in a day, or a month, or a year—I came to realize that the Divine Architect of the Universe, the Master Workman, the Father of Good, in the Beginning, established Mutual Helpfulness as the proper or righteous