

13 CANADA BUSINESS SERVICE CENTRES (CBCSCs)

Located in every province and territory, and working with over 300 regional access partners across Canada, CBCSCs operate TCI's toll-free Export Information Service and deliver a wide range of information on business services, programs and regulations. CBCSC staff can answer questions about starting a new business or improving an existing one. Services are available by telephone, fax, mail, e-mail, and via the Internet. Many of the CBCSC locations also provide a walk-in service.

13 TRADE TEAM CANADA SECTORS (TTCS)

The TTCSs bring government and industry together to coordinate national trade development planning and activities in 13 key industries: aerospace and defence; agriculture, food and beverages; automotive; bio-industries; cultural goods and services; electric power equipment and services; environmental industries; health industries; information and communications technologies; oil and gas equipment and services; plastics; service industries; and wood products and other building materials. The TTCSs open doors and showcase Canadian capabilities abroad through trade missions, trade fairs and matchmaking events. They also offer information about target markets and business opportunities.

PROVINCIAL, TERRITORIAL AND MUNICIPAL GOVERNMENTS

At each of these levels of government, businesses can access valuable export programs and services through local departments, agencies and economic development offices.

ASSOCIATIONS, EDUCATIONAL INSTITUTIONS AND PRIVATE INDUSTRY

Associations, educational institutions and private industry also play key roles in Canada's export development efforts. Rural community organizations, economic development corporations, trade and business associations provide export advice to companies in specific locations or sectors. Educational organizations such as the Forum for International Trade Training (FITT) frequently offer international trade training, including *Going Global* workshops. Many private companies also offer export services such as banking, freight forwarding, market research and legal assistance.

OUR SERVICES

TCI members and partners deliver a wide range of services tailored to help Canadian businesses prepare for exporting and maximize their export success.

THE EXPORT SERVICES CONTINUUM

General Information	Skills Development	Export Counselling	Market Entry Support	Export Financing	In-market Assistance
Export Information Service 1 888 811-1119 On-line Export Information Exportsource.ca	Export Preparation Guides Export Skills Training Preparation for U.S. Preparation for Other Markets	Export-Readiness Assessment Export Plan Development Export Plan Implementation	Market/Sector Information and Intelligence Missions, Fairs and Trade Related Events Market/Sector-Specific Advice and Guidance Market Development Funding	Needs Assessment and Counselling Provision of Working Capital Foreign Risk Mitigation Medium/Long Term Foreign Buyer Financing	Market Prospect Key Contacts Search Visit Information Face-to-Face Briefing Local Company Information Troubleshooting