
IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Austria is not simple, it often demands that you visit Austria, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Austrian side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Austrian importers and authorities.

Cerny & Teklits Fischgrosshandlung

Treustrasse 84
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Contact: Mr. F. Kusche
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Nordsee Gmbh

Breitenfurterstrasse 164
A-1230 Vienna
Contact: Mr. A. Trybus
Tel:(1) 801-20515
Fax:(1) 801-20518

Kamleitner & Kraupa

Lederergasse 78
A-4020 Linz, Austria
Contact: Dr. A. Kraupa
Tel:(732) 27-72-46-0
Fax:(732) 27-72-46-14

Erich Schenkel & Sohn

Hasenauerstrasse 4
A-1190 Vienna, Austria
Contact: Mr. M. Veselsky
Tel:(222) 34-93-62
Fax:(222) 310-21-49

VOG Gmbh

Bäckermühlweg 44
A-4020 Linz, Austria
Contact: Mr. O. Bruckner
Tel:(732) 80-4-61
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