

# EXPORT DEVELOPMENT CORPORATION

The EDC is a Crown corporation that provides financial services to Canadian exporters and foreign buyers to facilitate and develop export trade. It does this through a wide range of insurance, guarantee and financing services not usually available in the private sector.

EDC services assist Canadian exporters who are offering competitive products in terms of price, quality, delivery and service, to compete internationally. Exporters in other countries have access to similar support facilities from their governments.

There is no minimum value of export business required to qualify for support. The EDC provides:

**Insurance.** Canadian firms of any size can insure their export sales against non-payment by foreign buyers. The EDC normally assumes 90 per cent of the commercial and political risks, involving insolvency or default by the buyer, as well as blockage of funds, war or rebellion or cancellation of export permits in Canada.

**Guarantees.** The Corporation issues guarantees to banks making export loans or issuing performance and bid guarantees.

**Export Financing.** The EDC provides export financing, at both fixed and floating rates of interest, to foreign buyers of Canadian capital goods, equipment and services. Funds are disbursed directly by the EDC to Canadian exporters on behalf of the borrowers, in effect providing the exporters with cash sales. The EDC now offers six types of financing facilities.

## EDC Offices

### Head Office

Export Development Corporation  
151 O'Connor Street  
P.O. Box 655  
Ottawa, Ontario  
K1P 5T9  
Telephone: (613) 598-2500

### Atlantic Region

Export Development Corporation  
Suite 1003  
Toronto-Dominion Bank Building  
1791 Barrington Street  
Halifax, Nova Scotia  
B3J 3L1  
Telephone: (902) 429-0426

### Ontario Region

Export Development Corporation  
Suite 810  
National Bank Building  
150 York Street  
P.O. Box 810  
Toronto, Ontario  
M5H 3S5  
Telephone: (416) 364-0135

### Québec Region

Export Development Corporation  
Suite 2724, 800 Victoria Square  
P.O. Box 124  
Tour de la Bourse Postal Station  
Montréal, Québec  
H4Z 1C3  
Telephone: (514) 878-1881

### Prairie and Northern Region

Export Development Corporation  
Suite 2140  
Bow Valley Square III  
255 - 5th Avenue S.W.  
Calgary, Alberta  
T2P 3G6  
Telephone: (403) 294-0928

### British Columbia and Yukon

Export Development Corporation  
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One Bentall Centre  
505 Burrard Street  
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