REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 645-SAN JOSE

001-AGRI & FOOD PRODUCTS & SERVICE COSTA RICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

COMPLETION OF A SURVEY OF THE MARKET FOR AGRICULTURAL INPUTS.

EXPAND AND COMPUTERIZE OUR LISTINGS OF IMPORTERS/DISTRIBUTORS/ AGENTS OF AGRICULTURAL INPUTS. ANTICIPATED RESULTS:

GREATER KNOWLEDGE OF THE MARKET. IMPROVED ABILITY TO SERVICES ENQUIRIES AND TO ATTRACT NEW EXPORTERS TO THE MKT.

IMPROVED ABILITY TO MAKE IMPORTER-EXPORTER CONNECTIONS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 CONTINUE TO PROMOTE CDN AGRICULTURAL PRODUCTS AMONG MAJOR IMPORTERS OF THE REGION TO INCREASE CANADIAN MARKET SHARE IN THIS SECTOR. QUARTERLY RESULTS REPORTED:

TRADE PROMOTION TRIPS WERE MADE TO PANAMA, HONDU-RAS, EL SALVADOR & NICARAGUA TO DEVELOP NEW CONT-ACTS & INCREASE INTEREST & KNOWLEDGE OF CON PROD AMONG REGIONAL IMPORTERS, APPROX 30 NEW POTENT-IAL IMPORT HAVE BEEN IDENT & ADDED TO OUR INDEXE

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----