REPORT 4
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :471-WARSAW

009-FOREST PRODUCTS,EQUIP,SERVICES
POLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
EQUIPMENT AND MACHINERY	
CONTACTING PULP & PAPER MILLS AND FTO'S TO: 1) GET INFORMATION ABOUT MODERNIZATION PLANS AND PARTICULAR MACHINERY SOUGHT BY MILLS; 2) PRESENT CANADIAN CAPABILITIES.	TO INTEREST CANADIAN COMPANIES IN POLISH MARKET.
USING CONTACTS TO OBTAIN DETAILED SPECIFICATIONS OF PROJECTS AND EQUIPMENT.	1) ALERT CANADIAN COMAPNIES ABOUT OPPORTUNITIES TO DELIVER MACHINERY TO POLAND; 2) OBTAIN ONE SUCCESSFUL BID FROM CANADA.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 CONTACT PULP AND PAPER MILLS, FTO'S AND MINISTRY REPS. OBTAIN SPECIFICATIONS ON PROJECTS.	POST UNDERTOOK SERIES OF END USERS CALLS. ALERTED CCC & INDUSTRY ABOUT IBRD PARTICLE BOARD PROJECT AND SWIECIE PULP MILL. PURCHASED SWIECIE BID DOCUMENTS ON BEHALF OF CCC & H.A. SIMONS.
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	