

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4
88/10/21

POST : 401-ANKARA

007-POWER & ENERGY EQUIP. & SERV.
TURKEY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PROMOTION OF THE SOUTHEAST ANATOLIAN PROJECT (GAP) WITH CDN INDUSTRY. (PROJECT INCLUDES 18 DAMS & 14 HYDRO ELECTRIC POWER PLANTS)

ASSISTANCE TO KLOHN-LEONOFF IN THE DELIVERY AND PRESENTATION OF THEIR FEASIBILITY STUDY FOR THE TORTUM II HYDRO PROJECT.

PROMOTION OF THE FIVE HYDRO DAM/POWER PLANT PROJECTS ON THE CORUH RIVER IN NORTHEASTERN TURKEY.

PROMOTE ADVANCE RESEARCH IN THE UPGRADING AND DE-SULPHURIZATION OF LIGNITE FOR THERMAL POWER PLANT USE.

PREPARATION OF AN INFORMATION PROGRAM TO PROMOTE THE PARTICIPATION OF CANADIAN POWER GENERATION FIRMS IN THE BIDDING FOR THE THIRD NATURAL GAS-FIRED POWER GENERATION PLANT FOR THE MARMARA REGION.

NUCLEAR

ACCEPTANCE OF 'BOT' FORMULA FOR FINANCING OF THE AKKUYU NUCLEAR PLANT. \$1.5B FUNDING FOR THIS 600 MW PLANT IS NEEDED.

COMPLETION OF NEW FUNDING FORMULA PROPOSAL, BRINGING IN NEW FOREIGN PARTICIPANTS.

ALL SUB-SECTORS

EXPANSION OF THE LIST OF POTENTIAL LOCAL AGENTS AND/OR PARTNERS EXPERIENCED IN PROMOTION OF BUSINESS FOR TRANSMISSION LINE HARDWARE AND POWER LOAD MANAGEMENT SYSTEMS.

PROMOTION OF CDN POWER GENERATION/OPERATION TECHNOLOGY WITH THE TURKISH ELECTRIC AUTHORITY (TEK).

CONVINCE CANADIAN FIRM TO TEAM WITH TURKISH PARTNER COMPANIES AND BID ON TURKISH POWER LINES CONSTRUCTION/REHABILITATION PROJECT.

ANTICIPATED RESULTS:

OBTAIN THE PARTICIPATION OF CDN FIRMS IN THE GAP PROJECT.

CONCLUSION OF A SOLE-SOURCE CONTRACT FOR CDN FIRM TO DO THE DESIGN WORKS AND CONSTRUCTION OF THE FACILITY.

PARTICIPATION IN BIDDING ON CONSTRUCTION OF EACH DAM & POWER PLANT BY CDN FIRMS.

UTILIZATION OF CDN DEVELOPED TECH. IN LIGNITE UPGRADING FOR POWER GENERATION. (2) THE OPENING OF NEW OPPORTUNITIES FOR CDN ENGINEERING COMPANIES IN POWER DEVELOPMENT.

PARTICIPATION OF AT LEAST ONE CANADIAN FIRM IN BIDDING ON CONSTRUCTION OF THE NATURAL GAS-FIRED POWER PLANT.

ACCEPTANCE OF 'BOT' WILL UNDOUBTADLY RESULT IN CANDU SALE. TURKISH GOVERNMENT IS COMMITTED TO THE CANDU TECHNOLOGY.

SALE OF 600 MW CANDU FACILITY.

INCREASED NUMBER OF ACTIVE LOCAL AGENTS INTERESTED IN COOPERATION WITH CDN SUPPLIERS IN TEK (TURKISH ELECTRICITY AUTHORITY) TENDERS WILL HELP IMPROVE SALES PROSPECTS.

INCLUSION OF AT LEAST ONE CDN FIRM ON THE SHORT LIST OF CO'S BEING CONSIDERED FOR TEK'S REHAB OF POWER PLANTS & CONTROL SYSTEMS PROJECTS

PARTICIPATION OF AT LEAST ONE CDN CO. IN TENDERING PROCESS FOR TURKISH POWER LINE CONSTRUCTION & REHABILITATION PROJECTS.