

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: New York

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	13.0	0.0	29.3	0.0	2.15	1131 (Enquiries)
	from Territory	5.3	0.0	15.5	0.0	1.09	734 (Enquiries)
B. Export Promotion Projects and Events		3.7	0.0	5.5	0.0	0.44	4 (Projects/Events)
C. Other Trade Development Activities		5.7	0.0	16.5	0.0	1.16	
D. Promotional Projects		4.7	0.0	12.0	0.0	0.06	11 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	3.0	0.0	0.0	0.0	0.09	2 (Enquiries)
	from Territory	5.7	0.0	0.5	0.0	0.20	335 (Enquiries)
F. Service to Government	External Affairs	2.7	0.0	3.0	0.0	0.26	12 (Reports)
	OGDs, Provinces, ETC	2.3	0.0	1.8	0.0	0.18	10 (Contacts)
G. Administration	Program Management	20.3	0.0	0.0	0.0	0.90	
	Leave, Professional Dev.	15.3	0.0	14.7	0.0	1.34	
Total TED Program		89.7	0.0	99.6	0.0	8.67	
H. Other Programs		10.3	0.0	0.3	0.0	0.33	

Canadian Business Visitors: 94
Local Business Visitors: 6

Trade Officers: 9
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS