



## ABCO INDUSTRIES LIMITED

P.O. Box 1120  
81 Tannery Road  
Lunenburg, Nova Scotia  
B0J 2C0  
Tel.: (902) 634-8821  
Telex: 019-21654  
Chief Executive Officer:  
J.D. Eisenhower  
President  
Export Manager:  
Alec W. Gingell  
Marketing Manager  
No. of employees: 50  
Company founded: 1947

### PRODUCTS:

Vegetable processing: ABCO offers a wide range of energy efficient vegetable and fruit blanchers designed specifically to reduce steam consumption and effluent discharge in this high cost operation. Specialized blanchers for weight gain with products such as mushrooms, dry beans, apples, etc. are also available plus a new multi-stage French fry blancher which can compensate for high/low sugar starch potatoes.

Fish processing: ABCO offers a wide range of fish unloading systems, processing lines and specialized machinery such as automatic scallop shucking equipment, box washers, phosphate applicators etc.

### EXPORTING TO:

Australia, Europe, United States.



## AGRINOVE

COOPÉRATIVE AGRO-ALIMENTAIRE  
180 Bégoin Boulevard

Ste. Claire, Quebec  
G0R 2V0  
Tel.: (418) 883-3301  
Telex: 051-2269  
Chief Executive Officer:  
André Forcier  
General Manager  
Export Manager:  
Pierre Zicat  
Manager, Commercial Development  
No. of employees: 400  
Company founded: 1941

### PRODUCTS:

Butter, cheese, UHT milk, powder, yogurt drink, juice with skim milk added, chocolate milk UHT, evaporated milk.

### EXPORTING TO:

Africa, Caribbean, Mexico, South America, United States.



## AGROPUR

Coopérative Agro-Alimentaire  
P.O. Box 6000  
510 Principale  
Granby, Quebec  
J2G 7G2  
Tel.: (514) 375-1991  
Telex: 05832510  
Chief Executive Officer:  
Reynald Charest  
No. of employees: 2,200  
Company founded: 1938

### PRODUCTS:

Dairy products: milk, milk powder, evaporated milk, yogurt, ice creams and novelties, specialty cheeses. Soft drinks and fruit juices. Delicatessen.

### EXPORTING TO:

World markets.

# Alpha

## THE ALPHA MILK COMPANY

Central Alberta Dairy Pool  
Box 550  
4915 - 54th Street  
Red Deer, Alberta  
T4N 5G4  
Tel.: (403) 346-2074  
Telex: 03-83121

### PRODUCTS:

Canadian cheddar and specialty cheeses, evaporated milk, skim milk powder.

# ANDRÉS



## ANDRÉS WINES LTD.

P.O. Box 550  
Winona, Ontario  
L0R 2L0  
Tel.: (416) 643-4131  
Telex: 061-8264  
Chief Executive Officer:  
Dr. Joseph Peller  
President, Chairman of the Board  
Export Manager:  
W.L. Franchetto  
Director of Export, Sales & Marketing  
No. of employees: 500  
Company founded: 1961

### PRODUCTS:

Table and sparkling wines, coolers, cider.

### EXPORTING TO:

Japan, United States.



## AULT FOODS LIMITED

P.O. Box 430  
Winchester, Ontario  
K0C 2K0  
Tel.: (613) 774-2310  
Telex: 053-4700 AULTFOODS WCHR  
Export Manager:  
Lyle D. Shrigley  
Director of International Sales  
No. of employees: 3,000  
Company founded: 1891

### PRODUCTS AND SERVICES:

All cheddar cheeses, specifically noted for premium aged Canadian cheddar, specialty cheeses, infant formulae, Cloverdale brand: skim milk powder, whey powder, dairy blends, adolescent and adult milk preparations. Specific in-house custom blending and development. Technical assistance, research and development assistance available.

### EXPORTING TO:

World markets.