

# CANAD<sup>E</sup>EXPORT

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*Input Solicited*

## Japan, EC Investment Policy Under Review

The Department of Foreign Affairs and International Trade (DFAIT) is reviewing the investment policies of Japan and the European Community (EC).

DFAIT would like to hear from Canadians who have experienced government barriers in these countries affecting their investment or their plans to invest.

Barriers could include measures that favour a domestic investor over a Canadian investor, or grant special status to some foreign investors but not to Canadians. Unclear administrative requirements may also impede investment.

As well, the Department would be interested in hearing about investment restrictions in certain sectors or industries that have deterred Canadian investment.

The Department recognizes that the structure of the world economy is changing, and more Canadian firms are making foreign investment a part of their business strategy.

These reviews will examine how barriers to foreign investment may hinder efforts by Canadian firms to globalize, diversify, and gain access to new markets and new technologies.

To discuss these or other kinds of government barriers, or other opinions regarding investment in the EC or Japan, contact Tim Miller, tel. (613) 996-4921, or Steve Rhealt-Kihara, tel. (613) 992-9094, Economic and Trade Policy Branch (DFAIT). Fax: (613) 944-0679.

### *Defence Sector Recruits Participants*

If your product has anything to do with defence or high technology, or if you have had either the Canadian Department of Defence (DND) or the U.S. Department of Defence (DOD) as a client, you are probably familiar with the Canada-United States Defence Development Sharing Agreement (DDSA).

You may not know that it has recently been "re-engineered" to broaden the Canadian funding/participation base.

A multi-department coordinating committee now meets regularly to encourage new opportunities identified in the bilateral Air Force, Army and Navy working groups. For instance, the December 1993 meeting of the bilateral working group on Air Force identi-

fied **eight** potential projects which need sponsor (s) and support.

If your company is interested in exporting, and possesses new or unique technology, please contact one of the following DDSA Coordinating Committee members:

- Foreign Affairs & International Trade/U.S. Trade Development (UTO): Bob Mahar/Max Reid. Fax: (613) 944-9119.
- National Defence/DDIR: Wayne Hodgson. Fax: (613) 995-2305.
- Industry Canada/Defence Electronics: Pierre Lalaonde. Fax: (613) 954-4246.
- PublicWorks & Government Services Canada: Eric Fresque; fax: (819) 997-2229 or Ron Beach; fax: (819) 956-4962.

### **Business, Environment Global Concern**

**Vancouver — GLOBE 94**, the third **GLOBE Conference and Trade Fair on Business and the Environment**, will be held here March 24-25, 1994.

Prime Minister Jean Chrétien has invited environment ministers from the Asia Pacific Economic

Cooperation (APEC) Nations to participate in GLOBE 94.

Environment Minister and Deputy Minister Sheila Copps will chair the APEC meeting.

More than 450 companies will be displaying the newest in environ-

*Continued on page 2 — Global*

### ***INSIDE***

<i>BUSINESS OPPORTUNITIES</i> .....	3
<i>WORLDWIDE TRADE FAIRS</i> .....	4-5
<i>LATIN AMERICA FACTS</i> .....	6
<i>PUBLICATIONS</i> .....	7
<i>BUSINESS AGENDA</i> .....	8