



PAST.

It is now more than seven years since we called the attention of the Trade to our *STANDARD JAVA*.

We assured them it was the finest Coffee produced, and promised that its superior quality should be maintained, that it would be absolutely pure, that it would run uniform, that it would suit their trade as no other coffee had or could, and that by its use their coffee trade would be largely increased. That it freely merits our praise, is proven by a glance at the

PRESENT,

which finds our *STANDARD JAVA* the leading fine Coffee on the market in number of pounds monthly sold and by the universal endorsement from principal grocers throughout Canada and the United States, that it is

THE BEST COFFEE THEY CAN BUY.

In planning for the

FUTURE

we shall, as in the past, attempt to secure your patronage on the basis of **SUPERIOR QUALITY.**

Being direct importers, our facilities for securing this result are unsurpassed, and we once again (should you buy our Coffees) pledge ourselves to largely increase your sales by the excellence of our goods. We have succeeded with others, we certainly can with you.

The Wholesale Grocers endorse and are our selling agents. Send to them for sample lots, and oblige

CHASE & SANBORN,

Importers and Roasters,

MONTREAL.

BOSTON.

