

when your advertisement doesn't bring you any enquiries or make any sales for you, don't blame the paper you advertise in, until you have first looked at the matter from all its possible stand-points. Think first whether or not your advertisement is *in season*, that is, that you tell people what you have to sell when *they* want to buy. Again, if you advertise at a time when people won't venture, even if it is the season, the blame of an ineffectual appeal should not rest on the periodical advertised in. It was so with the sale of bees the past fall. The matter was talked over a little at the Detroit convention, and the general opinion was expressed that the advt. of "Bees for sale" might about as well have been kept out of the bee papers. After the cold of last winter people are naturally chary of buying bees in the fall to assume the risk of wintering. They don't know, as some of us older heads in the business, that very cold winters are generally followed by much less severe ones. We must all learn to exercise charity toward our fellowmen.

HONEY MARKET.

CHICAGO.

Without any material change. White comb honey in one pound frames brings 16 cents; very fancy 17 cents. Dark is slow sale. Extracted honey 6 to 8 cents per pound. Beeswax 25 to 26 for yellow, market steady.

R. A. BURNETT.

Chicago, Nov. 27, 1885

CINCINNATI.

There is a very slow demand from manufacturers for extracted honey, with a large supply in the market, while the demand is very good for clover honey in square glass jars. Prices for all qualities are low and range from 4 to 8 cents a pound on arrival. Supply and demand is fair for choice comb honey in small sections, which bring from 12 to 15 cents per pound on arrival. Good yellow beeswax is in good demand and arrivals are fair. It brings 20 to 22 cents on arrival.

CHAS. F. MUTH.

Cincinnati, O. Nov. 10, 1885.

BOSTON.

Honey is selling very well but prices are very low, and we are often obliged to shade our prices in order to make rates. We quote 1 lb. comb, 14 to 16 cents. 2 lb. comb, 12 to 14 cents. Extracted, 6 to 8 cents.

BLAKE & RIPLEY.

Oct. 21, 1885.

THE BEEKEEPERS' LIBRARY.

We keep in stock constantly and can send by mail post-paid the following:—

BEEKEEPERS' GUIDE OR MANUAL OF THE APIARY, by Prof. A. J. Cook. Price, in cloth, \$1.25 paper, 1.00

A. B. C. in BEE CULTURE by A. I. Root. Price, cloth, \$1.25 paper, \$1.00.

QUINBY'S NEW BEEKEEPING, by L. C. Root. Price, in cloth, \$1.50.

THE HIVE AND HONEY BEE, by Rev. L. L. Langstroth. Price, in cloth, \$2.00.

HONEY, some reasons why it should be eaten, by Allen Pringle. This is in the shape of a leaflet (4 pages) for free distribution amongst prospective customers. Price, with name and address, per 1000, \$3.25; per 500, \$2.00, per 250, \$1.25; per 100, 80c. With place for name and address left blank, per 1000, \$2.75; per 500, \$1.70; per 250, \$1.00; per 100, 50c.

FOUL BROOD, ITS MANAGEMENT AND CURE, by D. A. Jones. Price, 11c. by mail; 10c. otherwise.

BEEKEEPERS' HANDY BOOK, by Henry Alley. Price, in cloth, \$1.50.

A. B. C. IN CARP CULTURE, by A. I. Root, in paper 50c.

ADVERTISEMENTS.

In purchasing articles advertised in the "Canadian Bee Journal" please mention in what paper you saw the advertisement. Advertisers always wish to know which advertisements are most effective.

MUTH'S HONEY EXTRACTOR

Is second to none in the market. Square Gears, Honey Jars, Tin Buckets, Langstroth Bee Hives, one-piece Sections, etc., etc.

Circulars mailed on application. Send ten cents for "Practical Hints to Bee-Keepers." Address

CHARLES F. MUTH,

976 and 978 Central Avenue, Cincinnati, O.

FRIENDS If you are in any way interested in BEES AND HONEY.

We will with pleasure send you a sample copy of our **SEMI-MONTHLY GLEANINGS IN BEE CULTURE**, with descriptive price-list of the latest improvements in HIVES, HONEY EXTRACTORS, COMB FOUNDATION, SECTION HONEY BOXES, all books and journals, and everything pertaining to Bee Culture. Nothing Patented. Simply send your address on a postal card, written plainly
A. I. ROOT, Medina Ohio

EVERY

Farmer, Fancier, and Poultry-Keeper

SHOULD SUBSCRIBE FOR

"The Poultry Monthly,"

The Best Magazine of its Kind.

Subscription, \$1.25 per annum. Sample copies, 12c.

SPECIAL OFFER.—We will send the "Monthly" for a full year for \$1 to all who mention the "Canadian Bee Journal." Send for price lists of Poultry Supplies.

BONNICK & HORRICKS,

P. O. Box 215,

Toronto, Ont

Five Per Cent. Discount

Off all goods which may be ordered now for use next season we will give the above discount. This is to induce early orders and in case you need anything for this season, you could save freight charges and the discount by ordering ALL TOGETHER. Will be given till further notice.

D. A. JONES, Beeton, Ont.