

Berliner Marcon Record

Are in a class separate and distinct from all others—they will last fully ten times as long and are splendid

examples of sound recording. No other records can approach them in quality and volume, and as for wearing quality—Gram-o-phone Records will be good for years after others have been forgotten. Be sure to get "MAROON" Records, with the "Dog" on the back.

Berliner Gram-o-Phones and Records are for sale by over 1,800 agents in Canada.

There are Berliner "Maroon" Records of everything worth hearing in music, song and speech—more than 2,000 to choose from. Records and Gram-o-Phones are made in Canada. BERLINER GRAM-O-PHONES are sold with a 5-year guarantee. May additions to the list of more than 2,000 Records follow:

50 Cents Each. \$5 a Dozen. POPULAR SONGS. Robert Price .. Robert Price 773 Hannah. 776 I'm on the Water Wagon Now. Very popular—From "The Office Boy. 795 In the Village by the Sea. A beautiful sentimental ballad. . Billy Murray .. Robert Price

7-INCH RECORDS.

VOCAL DUET. Collins and Harlan

BAND RECORD. A new record of an old favorite. 780 Sylvia Ballet

ORCHESTRA RECORDS.

5676 Under the Anheuser Bush..... BAND RECORDS.

\$1.00 Each.

DESCRIPTIVE RECORDS.

VOCAL DUET.

10-INCH RECORDS.

SONGS.

\$10 a Dozen.

....Collins and Harlan

5678 Clancy's Prize Waltz Contest...Len Spencer and Orchestra A lively record, descriptive of a Bowery dancing contest. Mr.Spencer excels in his portrayal of the East Side tough.

Sold on easy payment plan if desired. Read Coupon carefully and cut out and send to us.

Cash Prices for Berliner Gram-o-phones, \$15 to \$45. These prices include 3 seven-inch Records of purchaser's choice. Full catalogue of Gram-o-phones and list of over 2,000 Records sent free on request.

Any Style of Gram-o-phone sold on the Easy Payment Flan at a slight advance over cash prices, with option of paying in full at end of 30 days for spot cash price. Cut out Coupon and mail it to us.

at end of 30 days for spot cash price. Cut out Coupon and mail it to us.

The BERLINER GRAW-O-PHONE RECOBDS (don't forget the dog on the back) are made specially for it by musicians who are masters of their instruments. Bands and Orchestral selections, Choral Pieces by full choirs, including the famous Papal Choir. The Band Selections have been made specially for the Gram-o-phone by the Coldstream Guards, the Grenadier Guards, Godfrey's, Sousa's (plays only for the Gram-o-phone), and other famous American and European Bands, Civil and Military. Instrumental Solos on Piano, Violin, Banjo, Mandolin, Cornet, Trombone, Bagpipes, Clarionet, Plecolo, Flute, etc. The latest Songs as well as the old-time favorites—Religious, Patriotic and Sentimental airs—as well as Coon Songs, Minstrels and Comic Ditties. Plays Waltzes, To-Polkas, Two-Step, Schottische, Quadrille, Lancers, Jigs and Reels for dancing—never tires.

The Berliner Green and Sentimental Sentimental Comic Ditties. The Berliner Green and Sentimental Sentiment "B" COUPON TO-DAY The Berliner Gram-ophone Co., of Canada, Ltd., 2315-19 St. Catherine St., Montreal.

Manufactured only by

Enclosed find one dollar in payment on the Standard Berliner Gram-o-phone, type A, complete, with 16-inch japanned concert horn, and 3 records. If satisfactory after five days' trial, I agree to pay eight monthly payments of two dollars each. If not satisfactory, I will return the Gram-o-phone and this order is null void The Berliner Gram-o-phone Co.

2315 St. Catherine Street.

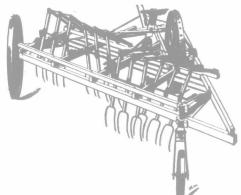
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MONTREAL.

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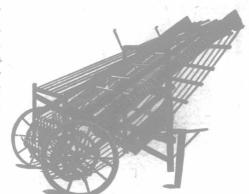
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Substantially built. Will last a lifetime. Write for circulars, prices and terms.



WORKS CO., LTD., ELMIRA, ONTARIO.

GOSSIP.

"Yes," said the friend of the family, "they were married in haste." "And repented at leisure, eh?" queried the other. "Oh, no," was the reply: "they repented in haste also."

"Is it true," asked the interviewer, "that when you first came to this country you worked in your shirt-sleeves for a living?" "It is not," replied the successful public man, indignantly. "Ah! No offense, I hope." "When I came here," continued the successful man, "I didn't have a shirt."

I was travelling down south, said John S. Flaherty, the theatre manager, and while driving in the country I saw a colored man under a tree by the roadside. He was gazing lazily up through the branches, while by his side was a hoe. Weeds were growing luxuriantly in the cornfield, which stretched over acres into the distance.

"What are you doing?" I asked the

"I'se out heah to hoe dat corn," said he.

The answer was given in an unimitable drawl. "Then what are you doing under the tree? Resting?" I persisted.

"No, sah, I'se not restin'," was the answer. "Ah'm not tiahed. Ah'm answer. waitin' faw the sun to go down so Ah kin quit wuhk."

A southern planter employed a negro to work some of his land during the last year on shares. On account of the high price of cotton the negro's half of the proceeds amounted to \$1,600. The planter knew that it would ruin any Afro-American to get such a sum of money, and decided that half of it would be enough. Upon further reflection the conviction grew upon him that \$800 would ruin any negro in the world, so he cut the sum in half again, and, piling four hundred shining silver dollars on his desk, sent for the negro and brother, and said that he was ready to settle. The man came in and fairly gasped at the amount of wealth in sight.

"Fo' Gawd, boss," he said, "is dat money all ours?"

"Well, den, divide it in two piles, and you take youah half and I'll take mine."

When the May baby and the June baby got well acquainted they exchanged confidences.

"My milk comes from the certified cow," said the May baby.

"So does mine," said the June baby. "It is milked by a man in a white suit, with sterlized hands, through absorbent cotton, and kept at a tempera-

ture of forty-five degrees." "So is mine." "It is brought to waggon drawn by a modified horse." So is mine."

"Then how in thunder do you manage to be so fat and well?"

The June baby winked slyly.

"I chew old paper and the corners of the rugs and anything I can find that is dirty, and in that way I manage to maintain the bacterial balance which is essential to health," he said chuckling.

The May baby laughed long and loud. "So do I," said he.

The mammas heard the goo-gooing, but they assigned to it only the usual fantastic significance. It was just as

WOUNDS BY RUSTY NAILS.

Every little while we read in the papers that someone has stuck a rusty nail in his foot or hand or other portion of the body, and lockjaw resulted therefrom, and that the patient died. If every person were aware of a perfect remedy for all such wounds and would apply it, then such reports would cease. remedy is simple, always on hand, and can be applied by anyone; and, what is better, it is infallible. It is simply to smoke the wound or any bruise or wound that is inflamed, with burning woollen cloth. Twenty minutes in the smoke will take the pain out of the worst case of inflammation arising from such a wound. People may sneer at this remedy as they please, but when they are afflicted by such wounds just let them try