



### You Look for Security.

Whether with the intention of taking out insurance or associating yourself with some Company, you look for security.

The latest figures emphasize the unexcelled financial position of this Company.

**BUSINESS IN FORCE** over \$59,600,000  
**ASSETS** - - - 16,400,000  
**NET SURPLUS** - - - 2,600,000

These are reasons why the Company is known as

**"Solid as the Continent"**

**NORTH AMERICAN LIFE ASSURANCE COMPANY**

HEAD OFFICE - TORONTO, CAN.

### NEW RECORDS

- ¶ Results secured during the past year re-affirm the position of the Sun Life of Canada as the *largest life assurance organization of the Dominion.*
- ¶ Fair-dealing and progressive business methods have given it leadership in annual New Business, Total Business in Force, Assets, Surplus Earnings, Net Surplus, Total Income, Premium Income and Payments to Policyholders.

**SUN LIFE ASSURANCE  
 COMPANY OF CANADA**  
 HEAD OFFICE - MONTREAL

### LONDON & LANCASHIRE LIFE AND GENERAL ASSURANCE ASSOCIATION, LIMITED

of LONDON, ENGLAND  
 ESTABLISHED IN CANADA, 1863

**ASSETS EXCEED \$22,000,000**

DIRECTORS FOR CANADA:  
 A. J. DAWES, Esq. H. B. MACKENZIE, Esq.  
 E. F. HEDDEN, Esq. E. C. PRATT, Esq.  
 Manager for Canada: ALEX. BISSETT

BRANCHES THROUGHOUT THE DOMINION  
 HEAD OFFICE FOR CANADA:  
 LONDON AND LANCASHIRE LIFE BUILDING,  
 164 ST. JAMES STREET, MONTREAL, P.Q.

### Scottish Union and National Insurance Co., of Edinburgh, Scotland

ESTABLISHED 1824

Capital, - - - - - \$30,000,000  
 Total Assets, - - - - - 79,656,734  
 Deposited with Dominion Gov't, 391,883  
 Invested Assets in Canada, - 7,695,338

NORTH AMERICAN DEPT., HARTFORD, CONN. U.S.A.

JAMES H. BREWSTER, Manager

ERINHART & EVANS, Resident Agents Montreal  
 MEDLAND & SON Toronto  
 ALLAN KILLAM & MCKAY, LTD. Winnipeg

### THE LIFE AGENTS' MANUAL

Published by The Chronicle, Montreal

### Our New Annuity Rates

are meeting with instant favor. This, coupled with the Special Plans and Rates offered Total Abstainers, gives our representatives an avenue of approach unsurpassed.

*For men of character and ability, we have some very attractive openings.*

R. JUNKIN,  
 MANAGER OF AGENCIES.

**THE MANUFACTURERS LIFE  
 INSURANCE COMPANY**  
 TORONTO - - - CANADA

### METROPOLITAN LIFE INSURANCE COMPANY OF NEW YORK

Insurance in force in Canada Dec. 31, 1916 \$190,951,326  
 (Ordinary, \$91,184,000; Industrial, \$99,767,326)

Faid policyholders in Canada during 1916 - \$2,684,045.15

Over 960,000 Metropolitan policies held by Canadians.  
 This company has over 1120 employees in Canada.

For the exclusive protection of its Canadian policyholders, it has on deposit with the Dominion Government and Canadian Trustees, in registered Canadian Bonds and Mortgages, over \$23,400,000.

In 1916 the Company increased its holdings in Canadian securities by \$6,300,000.

Home Office 1 Madison Ave., New York City

DECISION

A number of physical certificates have been accepted by the institution. Answer returned. Experience are liable to certificates are competent under the M of their pati to annoy an idea were t wave of his military se Military S will be gui

THE CHA

The exam of the Ch Stock Com held at M June, 1918 Member Societies, eligible for tute, which examination inary exam two profes and final, and Fellow fessional e keeping, Correspond cantile La A Cana under an

Year to date Aug. 31, \$  
 Week ending Sept. 7, \$  
 14, \$  
 21, \$  
 30, \$

Year to date Aug. 31, \$  
 Week ending Sept. 7, \$  
 14, \$  
 21, \$  
 30, \$

Year to date Aug. 31, \$  
 Week ending Sept. 7, \$  
 14, \$  
 21, \$  
 30, \$