

freight services in the United States. The contract is potentially worth \$4 million.

- **North American Specialty Papers of Hemmingford, Quebec** (Robin Saunders, President) signed an agreement with Stone Container International of Chicago for Stone Container to represent the Canadian company's products in Iceland, Greenland, the Faroe Islands and Ghana. Sales for North American Specialty Papers could reach between \$5.6 million and \$7 million annually.
- **MediaStats Inc./MediaLAB of Markham, Ontario** (Kerry Wicks, President) signed an agreement with Tribune Media Services of Chicago, which will act as an official reseller of Mediastats' information management services in the United States. The company expects sales of their systems in the U.S. to amount to \$100 000 in the first year.
- **The Medea Group Ltd. of Toronto, Ontario** (Mary Fote, President), an advanced multi-media company offering digital image databases, signed a three-way strategic alliance partnership with International Business Resources (Canada) Corp. of Toronto and Arthur-Jones Inc. of Mississauga, a high-quality printer associated with the U.S. company Jay Packaging Group Inc. of Warwick, Rhode Island. Sales are expected to be about \$250 000 a year.
- **Two Crazy Ladies Inc. of Willowdale, Ontario** (Melanie Sibbitt, President) formed a strategic alliance with KT and Associates of San Diego, California, to market the Canadian company's full range of customized promotional and gift items such as pens, mugs and keychains along with the U.S. company's convention and meeting planning services. The two companies anticipate sales valued at \$250 000 a year.

As well, **Stamp of Approval of Vancouver, B.C.** (Wendi Copeland, President) has sold 3D-relief fridge magnets to Domaine Chandon winery of Napa Valley, California. Stamp of Approval was assisted by Canada's International Trade Centre in Vancouver and Consulates General in Seattle and Los Angeles.