

CANADA-SENEGAL TRADE

LEGAL FRAMEWORK

Trade between Canada and Senegal is based essentially on the rules of the GATT, to which both countries subscribe. Under this, they exchange most favoured nation status. Senegal also benefits from the Canadian system of generalized preferences. Canada and Senegal do not have a bilateral trade agreement. An investment guarantee agreement was signed between Canada and Senegal in January, 1979.

VOLUME OF TRADE

Trade between Canada and Senegal has a value less than \$20 million per year and consists mainly of Canadian goods, many of which are exported under the development cooperation program. Senegalese exports to Canada are generally valued at less than \$1 million.

The main Canadian products exported to Senegal in the past three years have been transportation equipment (\$4 million), milk powder (\$2.7 million), sulphur (\$38.1 million), wheat (\$6.4 million), asbestos fibre (\$0.6 million) and drilling equipment (\$9.9 million).

Canada also exports services to Senegal. Over the past two years, their value has attained \$12 million and stems from activities financed by multilateral agencies, especially the World Bank, and from CIDA. Most of the relatively few Canadian companies currently active in Senegal are involved in the services sector.

FUTURE PROSPECTS

In the seventh Senegalese Development Plan (1985-89), priority is given to sectors that generally coincide with the production and export capacities of Canadian firms. Among these are transportation and communications, agriculture, energy, industrial development and training.

Financing is an important consideration in determining whether activities in these sectors will be carried through.