REPORT 4 88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 656-PORT-OF-SPAIN

001-AGRI & FOOD PRODUCTS & SERVICE TRINIDAD AND TOBAGO

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

CANADIAN PROPOSALS FOR SEVERAL ABATTOIRS AND MEAT PROCESSING FACILITIES IN BOTH TRINIDAD AND TOBAGO ARE CURRENTLY BEING EVALUATED BY CLIENTS.

MATURE AND GROWING MARKET WITH ESTABLISHED EXPORTERS INCREASING THEIR SALES AND MARKET SHARE. POST WILL CONTINUE TO PROVIDE MAXIMUM SUPPORT.

ANTICIPATED RESULTS:

INCREASED EXPORTS OF CANADIAN BREEDING STOCK AND BEEF CARCASSES AND MEAT PROCESSING EQUIPMENT.

INCREASED EXPORTS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 PROVIDE SUPORT AND LIAISON BETWEEN CDN CO AND LOCAL INVESTOR/IMPORTER TO ENSURE ESTABLISMENT OF MEAT PROCESSING FACILITY IN TOBAGO USING CDN EQUIPMENT.

QUARTER: 1 MEETING WITH MAJOR CHICKEN GROWERS & PROCESSORS TO IDENTIFY NEED FOR INTEGRATED CHICKEN PROCESS-ING FACILITY.

QUARTER: 1 MEETING WITH CHAIRMAN OF ASSOCIATED BRANDS LTD. T&T SUBSTANTIAL FOOD CONGLOMERATE.

QUARTER: 2 CONTINUE SUPPORT FOR CDN CO. AND LOCAL INVESTORS /IMPORTERS FOR ESTABLISHMENT OF 2 MEAT PROCESS-ING PLANTS. FOLLOW-UP ON ONTARIO GOVT MISSION RE DEVELOPMENT OF TURKEY BREEDING FARMS AND POSSI-BLE IMPORTS OF SWINE & CATTLE BREEDING STOCK.

QUARTER: 3 ----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

AS A RESULT OF OUR INTERVENTION WIH T&T CENTRAL BANK, FOREIGN EXCHANGE COMPONENT OF PROJECT (CDN \$500,000) WAS APPROVED BY GOVT

DISCUSSIONS HELD WITH THREE LARGEST CHICKEN PRO-CESSORS & ALL SHOWED INTEREST IN INITIATING DIS-CUSSIONS WITH QUAN CARRUTHERS KING & QUAN OF TO-RONTO TO DETERMINE FEASIBILITY OF SCALED DOWN PROCESSING FACILITY IN T&T.

IDENTIFIED INTERESTS TO DEVELOP RECIPROCAL LICE-NSING ARRANGEMENTS FOR CHOCOLATES WITH GANONG OF N.B.

OUR CONTINUED INTERVENTION IS NECESSARY IN ORDER TO SEE THESE PROJECTS FINALIZED. FOUND THAT LOCAL COMPANIES INTERESTED IN JOINT VENTURES AND WOULD THEREFORE HAVE TO ENCOURAGE CDN COMPANIES.