

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

93

POST :342-TEL AVIV

005-ADVANCED TECH. PROD. & SERV  
ISRAEL

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

GENERATE WIDE RANGE OF CONTACTS WITH MAJOR AGENTS/DISTRIBUT.  
UPDATED INFORMATION ON MAJOR OPPORTUNITIES.

PROMOTE AVAILABILITY OF EDC FINANCING.  
GET ACCESS TO MAJOR PROJECTS.

GENERATE INTEREST IN ISRAELI MARKET IN CDN SUPPLIERS  
MORE AGGRESSIVE PRESENCE OF CDN COMPANIES IN THE RELEVANT

MARKET.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Identify new potential markets offered by the National telephone company, especially in the framework of the "DIGITALISATION" P.C.M program for the exchange centers. Identify new opportunities in Telecommunications software.

Several meetings and technical discussions were held with BEZEK management. Investments priorities, technical requirements, and financing requests are ascertained in details. A general mailing of relevant literature has been done.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----