

**PROGRAM RESULTS: EUROPE & MULTILATERAL**

**BUSINESS ACTIVITY**

During the January - March 1992 period twenty five posts reported the following business activity:

**90 EXPORT SALES WORTH \$125 MILLION**

**29 NEW BUYING CONNECTIONS/27 AGENCY AGREEMENTS**

**9 NEW JOINT VENTURES WORTH \$10.5 M/5 LICENSING AGREEMENTS**

**8 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$178 M**

**11 CANADIAN INVESTMENTS IN TERRITORY WORTH \$70.4 M**

**9 TECHNOLOGY TRANSFERS WORTH \$0.2 M**

**HIGHLIGHTS:**

\$ 176 million foreign investment in Canada of mobile telephone software (Stockholm)

\$ 18 million sale of Canadair Challenger (Prague)

\$ 11 million new agency agreement for spectrum management system (London)

\$ 10 million new joint venture for steel wheels for trucks (Milan)

\$ 8 million sale of two power station simulators (Dublin)

\$ 2.5 million sale of helicopters (Prague)

**KEY STATISTICS:** for the twenty five posts reporting workload information

**Missions Reporting To**

		RBT	RWT
No. Trade Enquiries	Cdn	1251	5794
	Local	898	6739
No. Investment Enquiries	Cdn	45	345
	Local	60	621
No. Business Visitors	Cdn Pr/Pub	578/115	1246/385
	Local Pr/Pub	478/200	1094/247