

THE **STEP** **UP** YOU have a bright and energetic boy who has just left school. He isn't prepared to go to work in any particular line. School cannot do that for him. It gives him brains and ambition, but not training for a particular calling. To put him on a plane with salary earners he must get a step-up—a special training.

Of course he may go in for a number of things. Why not for business? There is certainly no other calling for which he can be prepared so quickly and inexpensively.

And the supply can never equal the demand. Last week we had to take a boy from his final examinations to place him in a position at \$30 a month. That's how close run we are to keep up with the demand for help.

Just think of it—a boy, after six months' training at a cost of \$50, **STARTS** work at \$30 a month.

How is that for a solution of "What are we to do with our boys and girls?"

We would like to follow this talk up with you. May we send you our "Story of a Business School"—just for the asking?

The Central Business College of Toronto

Toronto, Ont.

W. H. SHAW, Principal



The Ontario School of Practical Science Toronto

This School Constitutes
the Faculty of Applied
Science and Engineering
of the University of
Toronto.

Full Courses of Instruction are given in the following Departments:

- 1.—CIVIL ENGINEERING
- 2.—MINING ENGINEERING
- 3.—MECHANICAL and ELECTRICAL ENGINEERING
- 4.—ARCHITECTURE
- 5.—ANALYTICAL and APPLIED CHEMISTRY

The Laboratories in all Departments are fully equipped with the most modern apparatus.

The Calendar, which contains a list showing the positions held by graduates, will be mailed on application.

A. T. LAING, Secretary