



## TRADE CHANGES.

A. H. Welsh, the manufacturing jeweler of Toronto, recently obtained a compromise with his creditors, the most deeply interested of whom were Montreal watch and jewelry wholesalers. The old firm of Welsh & Trowern, so successful when together, evidently acted unwisely in separating, for Mr. Welsh's assignment was only a repetition of a similar act of Mr. Trowern's about a year ago. "United they stood, divided they fell."

Moosomin—a flourishing town in the Northwest—was visited by the fire fiend the first week in June. We regret to say that the buildings were of such a nature that the flames could not be controlled before they had completely destroyed seven stores. Of these three were general stores kept by F. G. Lewin, Narvolansky & Ripstein, and Richard Tees, while the four remaining were kept by two druggists, E. H. Scott, and H. J. Ruffles, a stovemaker, Geo. A. Morrison, and a watchmaker, J. M. White. We heartily sympathize with our friends in their severe loss, and only hope that they were sufficiently insured to enable them to start again. Look to your insurance reader.

H. Lawrence, a small stationer in Montreal, assigned on the 7th June, for the benefit of his creditors. In the same city, A. L. Kent has been appointed provisional guardian in the estate of Jas. Hoolahan, wholesale dealer in fancy goods.

Buckley Bros., the well known Halifax druggists and dealers in fancy goods and stationery, who have been running two well equipped stores during the last year or so have dissolved partnership, and in future will manage their respective businesses separately under the styles of Avery F. and Albert H. Buckley. As both brothers are regarded by all who know them as exceptionally upright and business-like, we predict for them both separately the same success that has crowned their joint efforts in the past.

W. J. Holden, the Southampton druggist, is closing up voluntarily, while Amos H. Blakely, of Stellarton, has asked the law to come in and settle between himself and his creditors.

Early in June fire destroyed, partially, the premises of A. R. Dobson, the bookseller of Bowmanville. Mr. Dobson is, however, in as good shape now to continue his business as before.

R. A. Nisbet, one of the most respected members of the drug trade in Halifax, has been called to his last rest, esteemed by all who met him and beloved by those who knew him best. His death has left a blank not easily filled. We tender our sympathies to the members of his family.

Each month witnesses new sales and transfers of business. There are always to be

found men who imagine they can make a fortune where others have lost their last cent. Two of Oshawa's drug stores have lately changed hands, G. T. Ryley has bought out W. T. Atkinson, while R. A. Scarett has disposed of his business to J. W. Higginbotham.

Mortgages and bills of sale are still matters of daily occurrence, though this month seems to have been specially free from reports in the fancy goods and book trade. Every day the wholesaler becomes more severe in this respect, and the retailer learns that the giving of preferences of this kind means little else than the ordering of his commercial coffin. If you have one ordered countermand before it is too late, and seek advice from the best physician in your town and ask the real cause of your ailment.

L. T. Joudry, jeweler of Moncton, is experimenting on a compromise at 25 cents on the dollar as a great favor to his creditors, who one and all declare that they will not consider such an offer.

## NOVELTIES, ETC.

Amongst the novelties of the day is a fancy colored celluloid bouncing ball for drawing room use. Made up in a great variety of colors, and being quite solid to feel though entirely light, and bouncing from the floor or wall equally as well as a rubber ball, it meets with universal favor. It has one drawback. Being made of two hemispheres stuck together, it will not stand being struck with force against anything hard such as a stone pavement. It should however make a good Christmas toy.

The combination of plush and Persian silver is very popular this year, and cases of all kinds are being made in the new style. There is a strength and durability about it that is not to be had in the old style of plush cases while the appearance is far ahead.

Horn goods are becoming very fashionable. Made up in whisk holders, duster holders, key racks, ink stands, perfume stands, album stands, and even shaving sets, they seem to threaten even plush cases in sales. The prices we are told are far below what they have been in previous years.

Gauze fans are gradually becoming more popular, though the satin and feather goods still hold the ascendancy. In the United States the gauze goods have outstripped the stronger and more sensible kinds almost entirely.

Solid leather travelling cases are meeting with a demand somewhat in excess of previous years. People are beginning to find out that what the Englishman takes a fancy to must be durable as well as handsome.

With the issue for June 26th the New York "Nation" closed the twenty-fifth year of its existence. It was a pioneer in this country as an independent weekly review of politics and literature, and has long been a recognized authority at home and abroad. It has remained under one management from the first number to the present day, and its list of contributors during the twenty-five years of its publication has included most of the leading names in literature, science, art, philosophy and law in this country, and many of corresponding eminence in Europe. A bound volume of the "Nation" presents one of the most complete and accurate condensed records procurable of the world's current history, with impartial comment on questions which should occupy the attention of thoughtful men.

## STATIONERY NOTES.

The beautifully tinted letter paper and envelopes, which under the name "Elegante" were ushered upon the market by Hart & Company a few months ago, are receiving a wide special call. Their delicate colors make an excellent back ground for monograms, crests, etc., which Hart & Company have the best facilities for emblazoning. We have never seen note paper made more luxuriously beautiful than the specimens which this firm exhibit of their embossed lettering and blazoning. The work is draughted and supervised by an artist from the old country. The obtaining of orders from the people of taste and fashion in a town should yield the retailer a remunerative trade.



The new Envelope and Stamp Dampener is an article that has long been needed. Its purpose is to abolish the unwholesome and disagreeable necessity of moistening with the tongue the gum on every envelope and stamp that has to be used. The task of closing a few hundred or even a few dozen envelopes becomes repellent to a correspondent or an office hand. The dampener is an instrument of so simple construction that it cannot be deranged, while for thoroughness as well as cleanliness and health, it will soon make the tongue an antiquated stamp and envelope dampener. It is a very portable article, being about the length and thickness of an automatic pencil. The lower end is the moistener, which is supplied with water from the tube above. Patent has been applied for. The Dampener is sold for 50c. by Hart & Company.

The huge publishing concern, which has been welded together under the name, The John W. Lovell Company, continues to grow in solidity and comprehensiveness. Other establishments have been attached since our last issue, and the stability of the league seems assured. If so, trade will be benefited. And not the least will it be favored by what appears to be against the interests of traders, namely, shorter discounts. The shorter the discounts the less will be the temptation for dealers to cut prices. The discount in the U. S. is 30 per cent. Duty and freight will run prices here 20 per cent. above those paid in that country. Erastus Wiman is a director of the John W. Lovell Publishing Co.

The Perfection Playing Card Co., late of Philadelphia, have moved to 71 and 73 Spring street, near Broadway, New York.

Mr. Oliver Manchec, of H. A. Nelson & Sons, Toronto, was married on the second inst. to Miss Ellen A. Phillips. They are now enjoying their honeymoon.