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We record with pride a few recent unsolicited words of sterling appreciation from the trade:—

"I am delighted with the Style E, Fumed Oak Piano."

"Style 15 Player is a beauty, possessing a tone that cannot be excelled."

"We congratulate you upon the Style E Piano."

"I find that wherever I sell a Bell Piano I win a friend."

"The Pianos are certainly fine, and the people I have sold to are very much pleased with them."

"The increasing demand for Bell Pianos in our district can only be attributed to the general satisfaction they are giving."

THE DEALER KNOWS

The **BELL PIANO**  
& ORGAN CO., LIMITED  
GUELPH, - ONTARIO  
Also at London, England

We still manufacture the famous  
Bell Organs—prices on request.