

After a Day of Business

the HEINTZMAN & COMPANY PLAYER-PIANO

BUSINESS MEN, all men, appreciate Longfellow's poem, "The Day is Done." One wonders how Longfellow, who apparently had an easy, pleasant life, could have written it. It appeals most strongly to those whose path lies among the briars and brambles of business worries and distressing details, through which he must pass and with which he must labor from morn to eve. Longfellow said:

"And the night shall be filled with music,
And the cares that infest the day
Shall fold up their tents like the Arabs,
And as silently steal away."

Music is the best balm for a tired brain. Business and music don't go together. Good music will soothe the nerves and put the mind to rest. When music comes in you can feel the worry oozing out. A feeling of restful peacefulness takes its place. There would be less nervous prostration if there were more music in Canada.

Almost all business men love music for itself. They don't think of the actual physical and mental good it will do them, but they like it. The trouble is that few of them can play any musical instrument, and the bother of going out for an evening's entertainment almost offsets the pleasure taken in it. His daughter or his wife play the piano, but not always when, or what, he likes to hear.

Piano playing means study and practice for each piece. The piano player has only a small repertoire. While the one piece is being learned, another slips out of the mind and off the fingers. To hear what one likes whenever one likes, with just the right expression, without a mistake, without trouble—that is almost unbelievable, isn't it? And yet it is true if you want it to be true. Better still, you can play the music yourself—any music ever composed, absolutely anything. You need no training that ten minutes will not give; you can play whatever you choose better than the best player in the world can play it on the piano. You can have a concert in your own home every evening if you buy a

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