Senator Croll: But suppose that the other country says that these are the products they have to sell in order to buy Canadian wheat—which is exactly what Japan has said—and she has no other products. What is your answer to that situation?

Mr. Campbell: This problem obviously is not easily answered. It may be that we have to try to find countries to which we can sell our wheat, whose products for export are more complimentary than supplementary to our own.

Senator Croll: But, it must be said on behalf of the Department of Trade and Commerce that they have exhausted, or are trying to exhaust, every possibility to bring about that situation and have not succeeded in doing so.

Mr. CAMPBELL: I think that is in process now and has not yet been brought to a conclusion. Perhaps it is a little early to comment on the results that will follow.

Senator Brunt: Is it not so that Japan has tried to help this situation by imposing quotas on herself?

Mr. Campbell: Temporarily only, while discussions are going on. There has been no final disposition of self-imposed quotas on the part of Japan in the field of electronic goods, with which I am familiar.

Senator Brunt: I did not want to limit it to electronic goods. There are many other things that Japan exports. I understood that the Government of Japan had for some years, going back perhaps three or four years, imposed upon the manufacturers of that country quotas.

Mr. Campbell: I believe there have been some quotas placed on items other than those that affect our industry, and I think this demonstrates the fact that something can be done about the present situation.

Senator Brunt: You say in your own industry no quotas have been imposed by Japan?

Mr. Campbell: They are in the process of being negotiated at the present time.

Senator Brunt: At the present time they are endeavouring to work out voluntary quotas?

Mr. CAMPBELL: That is right.

Senator Brunt: Mr. Simpson, I am a little confused by a quotation you have on page 9 of your brief, taken from the 1959 Canada Year Book. This is not a criticism of your brief. The point is, I am led to believe that butter and cheese are now out of the export market because of domestic demand.

Mr. SIMPSON: This is a verbatim quotation from the Canada Year Book, and is not a statement by us. We mention this to show that shortages can be created in the domestic market by increase in population. As far as meat is concerned, it is a fact that we do import beef into Canada.

Senator Brunt: What about butter?

Mr. SIMPSON: I agree, there may be some doubt there, but we did not write the *Canada Year Book*. The word "butter" happens to be in the statement, and so as not to misquote, we included it.

Senator Brunt: You do not give the page of the Canada Year Book from which it comes. It is rather shocking for us to read a statement like that. I am sure that when Mr. Hannam speaks he will have some comment on that point.

Senator CROLL: Mr. Simpson, what percentage of your industry's production is for export?

Mr. SIMPSON: At the present time it is small and very limited.