

*By the Chairman:*

Q. To go back to the point you were speaking of, you serve then about one pound to the ordinary person?—A. That is what our regulation calls for.

Q. And in some cases less?—A. Yes. But if any one wants an additional helping of fish, or anything else, they would get it without any extra charge.

*By Mr. Copp:*

Q. What did you say about the extra helping?—A. If any one is served with any article on an order, and does not get sufficient to satisfy him, and asks for more, he would get it without any extra charge.

*By Mr. Kyte:*

Q. Is that information printed on the menu?—A. It is not printed, sir. Those instructions are given to the conductors.

Mr. COPP: It is news to me.

*By Mr. Kyte:*

Q. How are people to know they do not have to pay for extra servings?—A. The conductor is supposed to walk about his car observing what is going on; and if he saw a man getting through with his fish for instance, he should ask if he wished some more.

Mr. KYTE: I have been travelling on the Intercolonial for many years, and no such intimation was ever given to me.

*By the Chairman:*

Q. What does it cost then to serve one order of fish? We have two pounds of fish going into one order, which would cost, according to the price you have mentioned, about eight cents. What do you figure the cost of serving to be?—A. You have to take into consideration the wages, the haulage of the car, and all those things. It would be a difficult matter to arrive at, but I would say about 25 cents at least.

*By Mr. Kyte:*

Q. That is a pure guess, of course, Mr. Archibald?—A. I have never figured it out.

Q. When you say it costs 25 cents, it is a mere guess?—A. That is my opinion.

*By the Chairman:*

Q. Do you find there is a fair demand for fish on your trains?—A. Yes, and the fish business is increasing on the trains. For the year ending March 31, 1915, we sold on the dining cars about 48,000 pounds of fish of all kinds; and for last year, ending March 31, 1916, about 55,000 pounds.

Q. When did you change from the table d'hôte to the à la carte service on the dining cars?—A. Some three or four years ago, I do not remember the exact date.

Q. Do dining cars as operated by the Intercolonial, pay?—A. They do not.

Q. Is the loss heavy?—A. Yes, it is an expensive advertisement.

Q. Do you not think it would increase the demand for fish on your trains if the price for a serving of fish were reduced? The price of a serving is 50 cents?—A. Yes.

Q. If it was reduced to 25 cents or less?—A. It might, to some extent.

Q. Do you think that the price at present is not a deterrent to people purchasing?—A. No, I do not. I think it is about as cheap perhaps as anything we have; and we charge ten cents an order less on our cars than they are charging on the Canadian Pacific Railway.

*By Mr. Kyte:*

Q. Mr. Archibald, is there as much nutriment in fish as there is in meat? Do you know as a matter of fact?—A. No.

Mr. L. B. ARCHIBALD.