

Norm Bates & Associates

4 Shaw Street
Toronto, Ontario
Canada M6J 2W2

Tel: (416) 345-9187
Fax: (416) 367-8325

Contact: Norm Bates
President

Products/Services

Cervical collars • Clavicle straps • Leg immobilizer
• Arm slings • Wheelchair posture kit • Cast and post-operative shoes • Cast padding

Current Export Markets

U.S.A., Europe

Company Summary

Norm Bates & Associates was formed in 1983 to design, manufacture and market innovative orthopedic and rehabilitative products for cast rooms, physiotherapy clinics, as well as emergency and home health care centres in the public, private and military sectors. Many products are protected by domestic and foreign patents and are currently exported to six countries. The company's Ortho-Pad padding allows custom fitting and eliminates the need for stocking an assortment of pre-made soft goods. Norm Bates has an ongoing research and development program and is expanding its manufacturing facility to produce several new products it recently developed.

North Associates Canada Ltd.

277 Cree Crescent
Winnipeg, Manitoba
Canada R3J 3X4

Tel: (204) 889-3333
Fax: (204) 832-1497

Contact: Ed Waggoner
President

Products/Services

Antiseptic perineal area cleanser • Patient skin creams and ointments, hand and body lotion • Silicone barrier cream

Current Export Markets

U.S.A., Europe

Company Summary

North Associates Canada Ltd. has been active in the medical field since 1971. Specifically, the company is involved in formulating and manufacturing its N.C.P. line of patient skin care and drug-related products, which are packaged in a variety of sizes and containers and exported worldwide. In addition, the company's fully-integrated manufacturing facility offers private labelling for any custom formulations while art and silk screening departments provide assistance with label design and printing. Currently, North Associates Canada is developing a home care product designed for people with limited mobility.



North Associates' skin care products for the cleaning, care and treatment of patients skin.

Novopharm Limited

1290 Ellesmere Road
Scarborough, Ontario
Canada M1P 2Y1

Tel: (416) 291-8876
Fax: (416) 291-1874
Telex: 065-25376

Contact: Sid Midgen
Export Manager

Branch Offices

Novopharm Limited
1584 Columbia Street
North Vancouver, British Columbia
Canada V7J 1A4
(604) 980-2671

Novopharm Limited
8235 Mountain Sights
Montreal, Quebec
Canada H4P 2BY
(514) 473-6451

Novopharm Limited
196 Joseph Zatzman Drive, Unit 4
Dartmouth, Nova Scotia
Canada B3B 1N4
(902) 465-4833

Products/Services

Generic and Novo brand prescription drugs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1965, Novopharm Limited manufactures, distributes and markets a wide range of quality generic pharmaceuticals to more than 25 countries worldwide. The company produces an array of pharmaceutical dosage forms which include tablets, hard and soft gelatin capsules, liquids, suspensions, powders and ointments. Modern manufacturing facilities employ more than 650 people and occupy a total area (including subsidiaries) of 21,600 square metres (240,000 square feet). Novopharm's R and D department is involved in the development of advanced analytical methodology and formulation design of modern drug delivery systems.