

## Calgary Controls Ltd.

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Calgary, AB T2H 0T2  
Telephone: (403) 253-6101  
KEY PERSONNEL:  
Walter Lindenbach, President

Calgary Controls Ltd. designs and manufactures state-of-the-art communications equipment, including specialized telephone products. Its product line includes voice frequency/DTMF communications, DTMF decoders, status alarm systems and voice facility data testing equipment. It markets substantially to users of two-way radios.

The company was founded in 1970 and is a supplier to all major Canadian telephone companies. The firm also supplies specialized equipment to railroad and utility companies, and has exported products to the United States.

## CANAC Telecom

151 Front Street West, Suite 514  
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KEY PERSONNEL:  
Andrew Brasok, General Manager,  
International Marketing  
James Cullen, Vice President,  
Managing Director  
Don Bruce, General Manager, North  
American Market

CANAC Telecom is the systems integrator of Canadian National (CN) Communications engaged in worldwide telecommunications consulting and turnkey project management, with particular emphasis on telecommunications services to remote, rural areas and long-haul transmission systems.

Drawing on 140 years of operating experience of three affiliated companies, and the resources of other Canadian telecommunications firms, CANAC Telecom is active in the development and implementation of major investment projects in the telecommunications sector.

## Canada Wire and Cable Limited

250 Ferrand Drive  
Don Mills, ON M3C 3J4  
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KEY PERSONNEL:  
P.A.W. Green, President  
R.C. Gould, Vice President, International  
Sales

Canada Wire and Cable Limited is a wholly owned subsidiary of the Noranda Group of companies which manufactures a broad selection of standard and custom products. The product range includes construction cables, control cables, magnet wires, medium and high voltage cables, cords, appliance wires, electronic wires and communications cables, including fibre optics.

Canada Wire will custom-engineer wire and cable products to specific customer requirements for virtually any application. Through its subsidiary, Canstar Communications, the company also offers the most advanced fibre-optics technology (see Canstar listing for more details). Datatrans™ Instrumentation Cables have been designed for process and system control applications up to 600 V while ensuring peak performance in the harshest environments.

Canada Wire and Cable has ongoing experience in exporting wire and cable products and providing turnkey installations in 60 countries. It maintains company-owned facilities in the Far and Middle East, Europe, and North and South America.

## Canadian Larsen Electronics Ltd.

149 West 6th Avenue  
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KEY PERSONNEL:  
Gavin Fale, President  
Betty Deaust, Vice President  
John Deaust, Marketing Manager

Canadian Larsen Electronics Ltd. is a manufacturer of two-way communication antennas ranging from 27 MHz

to 1.2 GHz. These antennas are for hand-held, mobile and base-station radios. Products have been exported to Australia, Spain and Indonesia.

## Canadian Marconi Company DataComm Products Division

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415 Legget Drive  
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J. Joseph Bedford, Vice President  
Bryan Locker, Director of Marketing

With over 15 years of experience in Telex switching, Canadian Marconi Company DataComm Products Division is a proven supplier to the worldwide telecommunications market. The company entered the field with the development of a Telex/TWX converter to handle switching protocol and code translation between TWX and Telex systems. This led to the CMA-745 international Telex gateway exchange, which evolved into the CMA-755 Telex exchange.

British Telecom plc selected the CMA-755 multiprocessor Telex/Low Speed Data Exchange for its Inland Telex Modernization Program. To date, more than 90 000 line terminations operate from 11 Canadian Marconi exchanges in 10 major cities in the United Kingdom.

Utilizing the same successful multiprocessor technology, the CMA-755PC Telex/Low Speed Data was then developed. By employing a standard personal computer, this exchange represents a cost-effective solution for smaller networks, from 64 to 5 000 lines, that require the full features of a much larger exchange.

DataComm Products Division has recently introduced the Transcriber Series of products. These include a bi-directional fax to telex conversion facility and a full range of facsimile switching equipment. These products allow service providers to offer store