

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :472-PRAGUE

SECTOR :011-OIL & GAS EQUIPMENT,SERVICES
CZECHOSLOVAKIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:MACHINERY AND EQUIPMENT

OIL RE-REFINING PROJECT IN KORAMO KOLIN
CONTRACT MIGHT BE CONCLUDED IN 1989

PIPELINE INSPECTION SERVICES AND EQUIPMENT
CONTRACT NEGOTIATIONS ARE UNDER WAY

TRANSIT GAS PIPELINE AUTOMATION
CONTRACT NEGOTIATION WILL BE HELD SOON

PROMOTION OF NEW COMPANIES IN THIS TERRITORY
ANOTHER ALBERTA TRADE MISSION WILL VISIT 11/88.

SEMINAR ON CDN TECHNOLOGIES APPLICABLE IN CZECHOSLOVAKIA(89) EXPERTS
INTRODUCTION OF CANADIAN CAPABILITIES TO WIDER RANGE OF CSSR

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Followup mtg. with Ing. Toman of NPP Bratislava
re. visit to Interan , Edmonton.
Continuing support for Mohawk/PBS/IRGI consortium
on Koramo Kolin used oil re-refining project.

Visit of Koramo Kolin technical experts to
Mohawk reference facility.
CSR Minister of Industry agreed to visit same in
July

QUARTER: 2 Follow-up with Ing. Ruml of Plynoprojekt re. his
visit to Interan trade show in Edmonton.
Assistance to IRGI/PBS/Mohawk in preparation of
final offer for Koramo Kolin used oil refining
project.

Sales by Farr (hydraulic power tongs) and Dreco
(Kelly cock) following Toman/Ruml attendance at
Interan.

QUARTER: 3 Call on TCPL subsidiary, Pipetronix, Karlsruhe
FRG for briefing on pipeline inspection tech.
and services as prep. for assistance on forth-
coming TRANSGAS pipeline insp. contracts.

Czechoslovak delegation from NPP Bratislava
visited Alberta under terms of their technical
cooperation agreement with AOSTRA

QUARTER: 4 Recruitment of incoming buyers for National
Petroleum Show (NPS) in Calgary, June '90.