REPT4D 90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

SOURCE BASIS

POST :401-ANKARA

008-TRANSPORT SYS, EQUIP, COMP, SERV.

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TURKEY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

CONTRACT TO CON FIRMS ON SOLE SOURCE BASIS

URBAN TRANSIT

COMPLETION OF FINAL NEGOTIATIONS ON ANKARA URBAN TRANSIT PRO SIGNING FINAL CONTRACT AND START OF CONSTRUCTION WORK

PREPARATION OF A TURNKEY PROPOSAL FOR BURSA LIGHT RAIL TRANS AN ATTRACTIVE PACKAGE MAY RESULT IN A CONTRACT AWARD ON SOLE

SUBMISSION OF A PROPOSAL TO IZMIR MUNICIPALITY - STUDY AN EXTERNALLY-FUNDED STUDY COULD LEAD TO AWARD OF STUDY

ORGANIZE A BRIEFING ON CDN RAIL COMMUTER TECHNOLOGY INFLUENCE THE SPECIFICATIONS TO FAVOUR CDN TECHNOLOGY

SECURE AT LEAST ONE CON BIDDER FOR EACH TENDER CONTRACT AWARDS TO CON FIRMS

AEROSPACE

SUBMISSION OF A PROPOSAL FOR LEASE OF TWO FEEDER LINE AIRCRA PENETRATING OF TURKISH CIVIL AVIATION MARKET

START TALKS ON CO-PRODUCTIONS OF REGIONAL CARRIER CONCLUSION OF AGREEMENT TO CO-PRODUCE AIRCRAFT DASH-8

SUBMISSION OF A PROPOSAL TO SUPPLY FOREST FIRE AIRCRAFT CONTRACT AWARD FOR SUPPLY OF FOREST FIRE FIGHTING AIRCRAFT

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -Assist Canadian Consortium (CC) in concluding negotiations for Ankara Urban Transit Project (AUTP) -Assist Canadian company in winning contract for vessel traffic system for Turkish straits

QUARTER: 2 -Provide on going assistance to Cdn consortium to overcome financing agreement hurdles in Ankara Urban Transit Project. -Brief Mayor of Izmir and staff on Cdn capability in urban transit.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

-Significant progress was made on financing package. Full agreement expected in July.

-Canadian company has begun working with Turkish authorities to prepare tender documents.

-Slow progress continues to be made. Mayor of Ankara placated and will be patient until financial package completed.

-CC has submitted a well prepared proposal to City of Izmir. Evaluation continues.

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