REPORT 4 89/10/10

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

007-POWER & ENERGY EQUIP. & SERV. PAKISTAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

UPDATING OF POST'S BRIEFING NOTES ON THE POWER SECTOR

BETTER PREPARATION FOR BUSINESSMEN SEEKING WAPDA PROJECTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 1)LOBBYING WITH WAPDA FOR AWARD OF THE WORLD

BANK FUNDED FEASIBILITY STUDY FOR COASTAL COAL

FIRED POWER PLANT.

2) LOBBYING WITH WAPDA FOR AWARD OF TAUNSA LOW

HEAD HYDEL.

QUARTER: 2 ----

QUARTER: 3 Two calls by HOM on Chairman WAPDA

QUARTER: 4 Call by HOM on Secretary, Ministry of Water and

2 calls by HOM on Chairman, Water & Power Development Authority. .

Power.

1) SHAWINIGAN INTEG WAS AWARDED THE CONTRACT IN JUNE 1988.

2) POST SUPPORTS THE SOGEX BID FOR AWARD OF TAUNSA LOW HEAD HYDEL ON A NEGOTIATED BASIS.

-Resolved Monenco's misunderstanding with WAPDA. WAPDA is no more opposed to Monenco undertaking future power projects in Pakistan. -Reiterated Cda's interest in Taunsa proj.on bilateral basis .-Expressed support for B&W prop w/Fauji Found.

> Reitreate Canadian interest in developing power sector contacts. Cdn interest was flagged for Babcock & Wilcox proposal, Taunsa and other hydel projects. 2. Reiterated Cdn support for Babcock & Wilcox proposal & hydel projects.