DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 347 RIYADH

Market: 322 SAUDI ARABIA

Sector: 008 TRANSPORT SYS, EQUIP, COMP, SERV.

Subsector: 081 AUTOMOTIVE

Statistical Data On Next Year Sector/sub-sector (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$ 600.00M	\$ 474.00M	\$ 570.00M	\$ 716.00M
Canadian Exports \$ 10.00M	\$ 5.00M	\$ 0.80M	\$ 1.20M
Canadian Share 2.00% of Import Market	1.00%	0.10%	0. 17%

Major Competing Countries Mar	ket S	har	e
i) 577 UNITED STATES OF AMERICA	34	7.	
ii) 265 JAPAN	32	. 7	
iii) 128 GERMANY WEST	17	7	
iv) 616 DTHER COUNTRIES	01	7 %	

Cumulative 3 year export potential for CDN products 5-15 \$M in this Sector/Subsector:

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects	Current Total Imports In Canadian \$
i) TRUCK & BUS TIRES	\$ 1,10 M
ii) PASSENGER CAR TIRES	\$ 0.70 M
iii) BATTERIES	\$ 0.20 M
iv) AIR & OIL FILTERS	\$ 0.00 M
V) BRAKE PADS, LININGS	\$ 0.00 M
VI) SHOCK ABSORBERS	\$ 0.00 M
vii) SPARK PLUGS, IGNITION SYSTEMS	\$ 0.00 M
viii) TRANSMISSION & PARTS	\$ 0.00 M
ix) CAR SVC EQUIPMENT	\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: MILITARY TRUCK & JEEP REPLACEMENT PARTS Approximate Value: \$ 10 M Financing Source: 012 DOM For further info. please contact: P. MCLACHLAN TLX 404893