

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 637 SAO PAULO

Market: 047 BRAZIL

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	200.00M	\$ 200.00M	\$ 240.00M	\$ 280.00M
Canadian Exports \$	8.00M	\$ 5.00M	\$ 0.10M	\$ 0.00M
Canadian Share of Import Market	4.00%	2.50%	0.00%	0.00%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	045 %
ii) 616 OTHER COUNTRIES	025 %
iii) 112 FRANCE	015 %
iv) 128 GERMANY WEST	015 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 30-60 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) DEFENSE ELECTRONICS	\$ 0.00 M
ii) OPTICAL FIBERS TECHN.	\$ 0.00 M
iii) HELICOPTER LANDING SYSTEM	\$ 0.00 M
iv) FOUNDRY TECHNOLOGY	\$ 0.00 M
v) MILLING TECHNOLOGY	\$ 0.00 M
vi) SONAR HANDLING SYSTEMS	\$ 0.00 M
vii) AVIONICS	\$ 0.00 M
viii) AUTOMATED LANDING GEAR	\$ 0.00 M
ix) INFRA RED AIR RECONAISSANCE	\$ 0.00 M
x) AIRCRAFT ENGINE CONVERSION KITS	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: NAVY PROGRAM (PATROL BOATS)

Approximate Value: \$ M

Financing Source: .

For further info. please contact:

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