

PROGRAM RESULTS: AFRICA & MIDDLE-EAST

BUSINESS ACTIVITY

During the October - December 1992 period fourteen posts reported the following business activity:

- 60 EXPORT SALES WORTH \$150.57 MILLION
- 27 NEW BUYING CONNECTIONS/25 AGENCY AGREEMENTS
- 7 NEW JOINT VENTURES WORTH \$10 M/1 LICENSING AGREEMENT
- 5 CANADIAN INVESTMENTS IN TERRITORY WORTH \$40.15 MILLION
- 8 TECHNOLOGY TRANSFERS WORTH \$154 MILLION

HIGHLIGHTS:

- \$ 34 million Canadian investment in territory for Oil Exploration (Algiers)
- \$ 20 million sale of Telecommunications Equipment and Services (Rabat)
- \$ 10 million joint venture in Fabrication (Riyadh)
- \$ 6 million Canadian investment in territory for Telecommunications Equipment and Services (Rabat)
- \$ 5 million sale of Aramco Services Contract for Shedgum gas plant in Eastern Saudi Arabia (Riyadh)
- \$ 2 million sale of Alfalfa (Rabat)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		GBT
No. Trade Enquiries	Cdn	3528
	Local	4460
No. Investment Enquiries	Cdn	31
	Local	61
No. Business Visitors	Cdn Pr/Pub	686/83
	Local Pr/Pub	1810/311