

Honduran Companies Seek Canadian Suppliers

Canadian firms wishing to get their business feet wet in Honduras will find there are some interesting opportunities in this economically poor country of 3 million people.

They will find also that: the Honduran economy is opening rapidly; the foreign exchange system is being liberalized; and that import tariffs are being lowered.

As well, in excess of US\$700 million over the next three years is in International Financing Institution (IFI) pipelines, creating significant opportunities for Canadian firms to bid on World Bank and other tenders in such sectors as hydro, telecommunications, water, transportation and education.

At the same time, trade commissioners at the Canadian Embassy in Costa Rica have compiled the following list of Honduran contacts interested in Canadian supplies of a variety of goods and services. Interested Canadian companies should write these firms directly, providing particulars on their products.

Having an agent in Honduras is usually essential in doing business and the firms listed here may perform that function, the Embassy advises.

Resortes de Honduras, Ing Louis Gustavo Hernandez D., Gerente General, Apartado. 17777, Tegucigalpa, Honduras: Looking for **machinery for the manufacture of leaf springs**.

Inversiones Santa Lucia, Colonia Miraflores sur B35 C#33. Tel.: 504-335202, 325667, Tegucigalpa, Honduras: Interested in **office equipment, printing equipment and construction machinery**.

New Mark Representaciones, S. de R.L., Lic. Jose Abraham Lozano, Gerente de Ventas, Apartado 3283.

Tel.: (504) 323476, 321545. Fax: 504-326740, 325826, Tegucigalpa, Honduras: Interested in all types of **electrical transmission equipment** (transformers, meters, lights, and other pole line hardware).

Sand M Distribuciones, S. de R. L., Sal Alvarez, Presidente, Sendero Alpha, #1226, Col. Humuya. Tel.: 504-336062. Fax: 504-336062, Tegucigalpa, Honduras: Interested in **dietary foods, powdered milk, wire and abrasives**.

Agencia Fasquelle, S.A., Zonia M. de Flores, Gerente Regional, Apartado 472. Tel.: 504-370584, 373152. Fax: 504-379715. Tegucigalpa, Honduras: Interested in **tires and other automobile accessories and parts as well as tools and machinery for service stations**.

Florida Auto Partes, S. de R.L., Lic. Miguel R. Carias, Gerente, Apartado 20546. Tel.: 504-377239. Fax: 504-374081, Tegucigalpa, Honduras: Interested in **heavy vehicle and truck parts**.

Rolando Martinez Flores, Vilma Beatriz Rubio, Gerente, Apartado 3375. Tel.: 504-376400. Tegucigalpa, Honduras: Interested in **giftware, crafts, toys and games**.

Intexim, Lic. Renato Arana Lacayo, Gerente General, Apartado 20229. Tel./Fax: 504-333455. Tegucigalpa, Honduras: Interested in **veterinary medical supplies, antibiotics and vitamins for the poultry industry**.

Pharmabel S. de R.L., Lic. Renato Arana Lacayo, Gerente General, Colonia el Prado, Edif. Syre. Tel.: 504-333455, Coma-yaguela, Honduras: Inter-

ested in **generic medicines**.

Centro Oftalmologico Santa Lucia, Dra. Mara Christina G. de Handall, Gerente Administrativo, Ave. La Paz, No. 2821. Tel.: 504-380077. Fax: 504-380319. Tegucigalpa, Honduras: Interested in **optical glass and plastic lens material for optical applications**.

Corporacion Farmaceutica S. de R.L., Dra. Mara Cristina G. de Handall, Gerente Administrativo, Ave. La Paz, No. 2821. Tel.: 504-380077. Fax: 504-380319. Tegucigalpa, Honduras: Interested in **pharmaceutical products**.

Commercial Automotriz Dirz S. de R. L., Wilfredo Ramirez Triminio, Gerente General, Apartado Postal 264. Tel.: 504-370917. Fax: 504-370916, Tegucigalpa, Honduras: Interested in **auto parts and accessories, plastics and machinery for converting plastics**.

Carlos Rodrigo Caldron R., Apartado 2472. Tel.: 504-322024. Tegucigalpa, Honduras: Interested in **pharmaceutical and medical products**.

Grupo Icis S. de R. de C.V., J.A. Lopez, Gerente, Apartado No. 822. Tel.: 504-371624. Fax: 504-222342. Tegucigalpa, Honduras: Interested in **pharmaceutical and medical products and equipment**.

Farmacia Santa Maria Topoyac/ Farmacia San Jorge, Ing. Carpio, Empresario, Apartado 3841. Tel.: 504-325154. Fax: 504-325945. Tegucigalpa, Honduras: Interested in **pharmaceuticals and cigar-wrapping machinery**.

E.H.I.V. S. de R. L. de C. V., Ing. Guillermo E. Valle M., Presidente,

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