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### THE GRAIN GROWERS' GUIDE

"Equal Rights to All and Special Privileges to None"

A Weekly Journal for Progressive Farmers

Published under the auspices and employed as the Official Organ of the Manitoba Grain Growers' Association, the Saskatchewan Grain Growers' Association, the Journal of Tarmers of Alberta.

The Guide is to only paper in Canathat is absolute owned and controll by the organize farmers entirely if dependent, and none dollar of politic capitalistic or aspecial interest money invested in it.



GEORGE F. CHIPMAN. Editor and Manager Associate Ed tars: Ernest J. Trott and E. A. Weir Home Edi'or: Francis Marion Beynon

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# A Cash Business!

### A Suggestion by the Editor

A great deal of effort is being expended by the organized farmers to put business on a cash basis. At the present time farmers buy a great deal of their necessities on credit. This method is really borrowing from the dealer. The result is that in many cases the farmer buying for credit pays as high as 25 per cent. and even 50 per cent. for the use of the money. is not a business that is generally satisfactory either to the buyer or the seller. If arrangements can be made so that farmers can do all their orrowing from their local banks and do a cash business with everybody else, it will result in an enormous saving to the farmers and better business for the dealers.

The Guide is devoting a great deal of attention to the question of farm financing. One conference has already taken place between the organized farmers and the organized bankers and another is to be held shortly. The Guide will publish all the best information available on these conferences and also a great deal of additional information to help farmers handle their mortgages and their bank borrowings more satisfactorily and in a way that will save them a great deal of money.

The only way in which The Guide can carry on this work is by having the support of the farmers. The first and most important thing the farmers can do to support The Guide is to pay their subscriptions and pay them in advance. As we stated last week on this page, there are still 10,000 farmers out of our 35,000 subscribers who have not paid their subscriptions. Every day brings some of them, but they are not coming fast enough. Every farmer who wants to help The Guide to do its work more effectively should cut out the little coupon at the bottom of the page, pin his \$1.50 to it and mail it in at once.

A dollar and a half is a small item to the individual farmer, but when there are 10,000 of them it amounts to \$15,000 and that is a big item. Don't keep us pounding away at this question. Send in your \$1.50 today. Let us put you on our preferred list. You send us the \$1.50 and we will send you The Guide for a year. We will guarantee you will get as good value for your oney as you can get anywhere else in this country. Do it now.



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