## Tbe IISontreal $\mathbb{1}$ biflatelist.

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## IISCOUNTTS.

After due consideration and consultation with several of our customers we have decided to allow 33 per cent discount on all our approval books and sheets of stamps of the better class, -all fine, clean, picked specimens, fit to go in any collection,-and 50 per cent on the cheaper grades and on better class stamps, not in as perfect condition as the $33 \frac{1}{3} \%$ specimens. It must be remembered that we never offer our customers damaged, heavily cancelled or defective stamps at any price, if any such come into our possession by chance, they are at once consigned to the waste basket. We have the reputation amongst wholesale dealers of being "condition cranks" and we are proud of the appellation as it is a guarantee that our numerous retail customers are always well served with the finest quality of stamps, bought by us with careful scrutiny. This month we offer a few specially good

## SHTS.



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