

Some specific opportunities have been uncovered during the course of the survey of U.S. importers. Products relevant to this study include screw machine parts, cord sets, fasteners, packaging supplies, basic hand tools, hydraulic power tools, air tools, cutting tools and grinding wheels. Respondents also identified products beyond the scope of this study. These have been included with the relevant products in Appendix 1 along with general information on these companies. Also, a list of those companies which are generally interested in learning more about Canadian sources of supply of hand tools has been compiled in Appendix 2.

The Department of External Affairs recommends that Canadian firms should consult the Canadian Trade Commissioner located closest to each company being considered for contact prior to doing so in order to obtain advice, assistance and further company information. Canadian government contacts in Canada and the United States are provided in Appendix 9.