REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :611-SEATTLE

001-AGRI & FOOD PRODUCTS & SERVICE UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

FOOD PROCESSING

PACIFIC MARINE EXPO

SPECIALTY FOOD NEBS (SEPT 1988)

ANTICIPATED RESULTS:

5 NEW COMPANIES INTRODUCED TO MARKET, EXPAND LOCAL AWARENESS OF CDN SOURCES & \$75,000 SALES WITHIN ONE YEAR.

10 EXHIBITORS. \$50,000 SALES IN FIRST YEAR. AS A RESULT OF PROMOTING SEAFOOD.

20 NEW COMPANIES. \$10,000 SALES WITHIN ONE YEAR AS A RESULT OF INTRODUCING NEW EXPORTERS TO TERRITORY.

> STRONG ATTENDANCE AND EXHIBITOR PARTICIPATION IN LOCAL SHOWS.

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TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

FOOD PACIFIC 88 (EXHIBITOR AND ATTENDEE RECRUITMENT).

QUARTER: 1 -----

QUARTER: 2 Specialty Foods N.E.B.S. - September 88. Food Pacific 88.

Plans were delayed due to inability of regional office in Vancouver to assist at this time. Assisted Food Pacific organiza'n in recruiting exh./buyers.23 exhib. fm the Pacific N.W.Breakdown of attendees not available until November.

QUARTERLY RESULTS REPORTED:

QUARTER: 3 -----

QUARTER: 4 -----