DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 341 CAIRO

Market: 564 ARAB REPUBLIC OF EGYPT

Sector: 005 COMM. & INFORM. EQP. & SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Next Sector/sub-sector (Pro	t Year Cu Jected) (rrent Year Estimated)		r Ago a	2 Years A	Ago
Mkt Size(import) \$	O. 00M \$	5. QOM	\$. 10.	OOM S	\$ 0.00	MC
Canadian Exports \$	O. OOM \$	0. 40M	\$ 0.	90M 9	\$ 0.50	MC
Canadian Share	0.00%	10. 00%	9.	00%	5. 00	3%
of Import Market				34		

Market Share Major Competing Countries ...

i}	265	JAPAN					()2 5	7.
ii)	237	ITALY					(20	%
iii)	112	FRANCE					•	20	7
iv>	577	UNITED	STATES	OF	AMERICA		()15	7.

Cumulative 3 year export potential for CDN products 15-30 \$M in this Sector/Subsector:

Current status of Canadian exports: Small but expanding

Products/services for which there are	Current Total Imports		
good market prospects	In Canadian \$		
i) PBX & COMPONENTS TELEPHONE SWITCHES	\$ 5.00 M		
ii) MICROWAYES AND RELATED PRODUCTS	\$ 0.00 M		
iii) WORKPLACE AUTOMATION	\$ 0.00 M		
iv) COMPUTERS & INFORMATICS	\$ 0.00 M		
 NAVIGATIONAL AIDS FOR CIVIL AVIATION 	\$ 5.00 M		
vi) REMOTE SENSING	\$ 0.00 M		

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: IMAGE SATELLITE RECEPTION GROUND STATION Approximate Value: \$ 40 Financing Source: For further info. please contact: CANADIAN EMBASSY
- ii) Project Name: DEVELOPMENT & UPGRADING OF NAVIGATION EQP & COMMERCIAL EQP FOR CIVIL AVIATION

Approximate Value: \$ 5

Financing Source:

For further info. please contact: CANADIAN EMBASSY