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THE PROFESSION WHICH I HAVE EMBRACED REQUIRIES A KNOWLEDGE OF EVERYTHIN 3.

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The Atlan Defo Totins The Atlan Defo Totins HE man who wins is an average man, Not built on any peculiar plan; Nor blest with any peculiar luck-Just steady and earnest and full of pluck. "When asked a question he does not 'guess'; He knows, and answers 'No,' or 'Yes';

When set a task that the rest can't do He buckles down till he's put it through.

"So he works and waits till, one fine day, There's a better job with bigger pay; And the men who shirked whenever they could Are bossed by the man whose work made good.

"For the man who wins is the man who works, Who neither labor nor trouble shirks; Who uses his hands, his head, his eyes... The man who wins is the man who tries."