

WHAT THE P.A.

WOULD LIKE TO KNOW.

Why you haven't used the post-card column more. Remember it is open to all. If you haven't a question send an answer to one of the other.

Why the other provinces let Ontario take the shine off them in philatelics. Mayhap the Eastern provinces are "not dead but sleeping," but the Western provinces do not seem to have come to life.

Would you like an International album FREE? If you want one see page 8 for particulars. You surely have 10 friends who are interested in stamps.

Why the Canadian Philatelist does not hand out the June, July, August, September and October numbers. Perhaps we will get the rest of the volume in one number.

If the silver question carries, will the U. S. get a new issue of postage stamps?

If those who said there would never be another issue of this paper, are satisfied?

Why more publishers do not put us on their exchange list.

Why those dealers, who are complaining about business being dull, don't advertise and make it better. Advertising is the life of trade. Try an advertisement in the P.A. and see if it will not increase your business.

What do you think of the improvements we have made since last issue.

☛ SUBSCRIBE FOR THE P. A.

APPROVAL SHEET TRADE.

By Phineas Scratch.

The approval sheet system is one of the greatest branches of stamp dealing and it is at present one of the most popular ways of adding to collections. But there is vast room for improvement in it. In this article I will try to point out a few of its defects, and suggest a few reforms.

BOOKS VS SHEETS.

At present approval books seem to be far more popular than sheets. They are much neater and cheaper because they last longer than sheets. I predict that in another few years sheets will be things of the past, at least as far as approval trade is concerned.

BOY TRADE.

The boy trade is, at present, what the dealers are specially aiming for. Of late years there has been a great falling off of it, but, what with the Scott-Meckel one dollar album and a standard catalogue of all stamps, leaving out minor varieties, at ten cents, the boys will not get so confused with laid paper, pelure paper, pin perforations, outer lines, plate numbers etc., which have been causing them to consign stamp collecting to the dogs.

Some of the large dealers are giving packets of stamps free to persons who are not collectors in order to again fill up the ranks with young collectors. Many dealers give stamps free to all sending for stamps on approval. I have not much faith in that business. It looks