

## NEW MARKETS FOR OUR FRUITS.

fore we can once land our golden Crawfords and Elbertas in Liverpool markets in prime condition, we shall need no Klondike to furnish us gold.

*Pears* are grown much the same as peaches, being often trained upon the walls to ripen. These fruits are brought over in large quantities from France, and bring excellent prices; but none of them, either peaches or pears, attain the rich gold and scarlet colorings of our Canadian grown samples.

*California* is wide awake to this golden opportunity of money making. First she flooded our eastern cities with her peaches and her pears until Toronto and Montreal are no longer open to our own fruit growers; and this done, she is reaching over ahead of us to Great Britain. Indeed, for two years past, she has been pouring her fruit into Great Britain via New York, at first with great losses, but latterly with enormous profits.

Shall we fruit growers of Ontario allow these chances to slip away from us, and starve for want of a good market, when California growers, three thousand miles farther away, are growing fat by their enterprise.

Regarding other markets for our fruits, I notice the praiseworthy efforts on the part of the N. D. F. G. Stock Co. to introduce our fruits into Manitoba, the North-West. No doubt the country is vast in extent, and one hundred years from now the population will be dense enough to consume a considerable quantity of our fruit. But now the whole population of Manitoba does not exceed that of Toronto, and probably one-half of these are so scattered over the prairies, that our fruits could not reach them. A few car-loads, therefore, at any time will glut the market, and, counting the enormous freight rates, will bring the shipper sadly in debt.

The United States markets are closed

to us, but we notice a sort of retributive justice in operation. During the past few seasons, Canadian fruit has been finding favor in Hamburg, and it looks as if we were about to find an unlimited market in Germany, while late information seems to point toward the exclusion from that country of United States fresh fruit. Some recent shipments of United States apples were found to be infested with San José Scale, and were not allowed by the authorities to land at Hamburg: and not only that, but an edict was passed prohibiting the importation of United States fruit, except upon the most rigid inspection.

These ports are open to Canada, and, no doubt, will be, unless the scale infests our fruit also. What stronger argument can be brought to bear upon the Minister of Agriculture than this, to show the importance of legislation against the importation of American fruit and fruit trees into Canada.

We have just received a letter from a firm in Antwerp, Belgium, which shows that that country too is open for Canadian fruit, for it asks for regular consignments, giving, at the same time, the best of references.

*Australia* is also open for our choice Canadian apples leaving here in October and November so as to arrive before January, when their own summer apples are beginning to come into their markets. In a shipment of apples sent to Sydney three years ago, in bushel cases, I had Cranberry Pippins sold at 15/ per case. All we want is proper cold storage, and that market will be of great value to us.

It is encouraging to note that the Minister of Agriculture for the Dominion has decided to push the experimental fruit shipments to a successful issue, during the present season and thus relieve our fruit growers of the danger now threatening them from over production.