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We have the following letter from P. Peters, Waldeck, Sask.—I am enclosing one dollar (\$1.00) for which I wish you would send me a Threshers' Account Book. We got one from you last fall and it proved very satisfactory.

That is what they all say who use our Threshers' Account Book. We have already sent out a hundred copies to threshermen all over the West and still have a good supply on hand. Any thresherman who wishes to keep his accounts up to date and to know how he stands every night should have a copy of our Threshers' Account Book. It is complete in every way and gives duplicate accounts which may be handed to the farmer the minute the last sheaf has passed through the separator. The Threshers' Account Book will be sent to any address by return mail, post paid, for one dollar (\$1.00).

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man, President McKinley, when discussing this same tariff principle during his brilliant career, said that 'a cheap coat makes a cheap man'—so do I say with all the fervor of my cause that no less does a 'cheap banana make a cheap man!'

"This bill which we report has been drawn by experts; it has been drafted on that vital tariff principle enunciated by President Taft—that a just tariff tax is one so levied as to equal the difference between the cost of production in the United States and the cost abroad, plus a reasonable profit for the American manufacturer. The Tariff Board has been of inestimable assistance in this matter, so that the tariff asked for is exact. As is well known, the cost of raising bananas in the tropics is trivial, and we therefore ask for a protective tariff on bananas of thirty-two cents apiece—the difference between the cost of production at home and abroad, plus the reasonable profit."

The chairman of the Ways and Means Committee continued in a masterly protection address too long to reproduce. Then in a hushed silence he delivered the peroration:

"I see, Mr. Speaker, as in a vision, the now barren lands and stumps of New England covered with sparkling acres of glass—greenhouses from horizon to horizon and topping the snow-clad hills of those now bleak states. Under the vast glass roofs, and in those artificially humid groves of fragrant bananas, I see thousands of happy American working men singing at their labors; in their nearby homes a multitude of happy hearts throb with joy for the blessings brought by the home-grown, all-American banana.

"As against that inspiring vision I see the present: the banana of today, a cheap, pauper-grown fruit from a cheap, pauperized foreign country. A negro in a ragged pair of breeches and a tattered shirt—or no shirt at all—and with a machete in his hand, living in a wretched palm-thatched shack and working for less than half a dollar a day! That is the man who is growing bananas for a freeborn American people! No American will accept such a wage or such a life—nor can he compete without an adequate protection against this pauper fruit.

"Under the shadow of those Stars and Stripes that proudly floated from Sumter to Appomattox, and in the great name of our free people, I ask you to pass this bill and give justice to the American banana!"

As the speaker took his seat amid a wild scene of tumultuous applause, a mob of eager hand-shakers surrounded him.

The old man turned to Jimmie.

"Come on, Jimmie—no use waiting any longer. It's all over; the Senate'll pass it without debate, and you're launched in business at last, son, and it's profit-tight and fool-proof. Bringing a banana into the country from now on'll be a criminal offense, and you can make money as long as you don't have to sell bananas at over thirty-two cents apiece."

The next year the old man took his first vacation, and Jimmie slipped gradually into the sole control. Then the old man took his Final Vacation, and Jimmie was at the helm. Being, as the old man had felt, no fool, he continued to make monstrous sums of money from the banana business. But if he had been a fool the profits would have come in automatically, just the same.

COL. ROOSEVELT SHOT BY FANATIC

Milwaukee, Oct. 14.—Col. Theodore Roosevelt was shot and slightly wounded today as he was leaving the Gilpatrick hotel for the Auditorium to make a speech. The wound was superficial, and the colonel went on to the Auditorium and began his speech after he had seen his assailant arrested and taken to the police station. The man was seized and held until a policeman came up. A mob surged around the prisoner, who apparently is mentally upset on the subject of Roosevelt running for another term as president. The man admitted firing the shot, and said that "any man looking for a third term ought to be shot." In notes found in the man's pockets at the police station were statements that the man had been visited in a dream by the visit of William McKinley, who had said,



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have written us expressing their appreciation of the many valuable suggestions given in our "NEW 1912 EDITION OF DATA FOR GRAIN SHIPPERS." Have you received one? If not, ask us to mail one to you. We are sure you will find it of value.

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