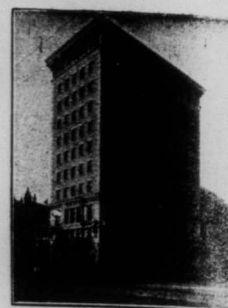




Montreal Office

# Manufacturers' Agents and Brokers' Directory



Winnipeg Office

Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of the Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

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| <p><b>R. B. Colwell</b><br/>BROKER HALIFAX, N.S.<br/>REPRESENTING LEADING<br/>MANUFACTURERS, SUCH AS<br/><b>E. D. Smith Lowneys Toblers</b></p>   | <p><b>Live Representation !</b><br/>Do not neglect the Eastern Townships.<br/>Am open for another good agency. Know<br/>the trade. Have three travelers,<br/><b>E. H. BOWEN, SHERBROOKE, QUE.</b><br/>Manufacturers' Agent and Broker.</p>  | <p><b>W. G. PATRICK &amp; CO.</b><br/>Manufacturers' Agents<br/>and<br/>Importers<br/><b>77 York Street, Toronto</b></p>  |
| <p><b>J. W. GORHAM &amp; CO.</b><br/>JERUSALEM WAREHOUSE, HALIFAX, N.S.<br/>Manufacturers' Agents and Grocery<br/>Brokers<br/>WAREHOUSEMEN<br/>can give close attention to few more first-class<br/>agencies. Highest references.</p>   | <p><b>E. T. BUSINESS.</b><br/>You, Mr. Manufacturer, can do a good deal larger<br/>business in the Eastern Townships, if your lines are<br/>pushed by a live representative right on the ground<br/>You want someone who thoroughly knows the field<br/>and to whom grocery business is not a Chinese puzzle.<br/>15 Years on the Ground<br/><b>S. ROBITAILLE &amp; CO., Sherbrooke</b></p> | <p><b>MacLaren Imperial Cheese Co.</b><br/>Limited<br/>AGENCY DEPARTMENT<br/>Agents for Grocers' Specialties and Wholesale<br/>Grocery Brokers<br/><b>TORONTO, Ont. DETROIT, Mich.</b></p>  |
| <p><b>FOR SALE</b><br/>Cheap for cash, Fruit Cleaning Plant<br/>with Date Press. In good running order.<br/><b>J. T. ADAMSON &amp; CO.</b><br/>Customs Brokers<br/>and Warehousemen<br/><br/>27 St. Sacramento Street, Montreal<br/>TEL. MAIN 778 BOND 28</p>   | <p><b>W. S. CLAWSON &amp; CO.</b><br/>Manufacturers' Agents and Grocery<br/>Brokers.<br/>Warehousemen<br/><b>ST. JOHN, N.B.</b><br/>Open for a few more first-class lines.</p>  | <p><b>ON SPOT</b><br/>Spanish and French Shelled Peanuts. Two<br/>and three Crown Shelled Almonds. Whole,<br/>Halves and Broken Shelled Walnuts.<br/>Shelled Filberts.<br/>Quotations gladly furnished.<br/><b>Lind Brokerage Company</b><br/>73 Front St. E., Toronto</p>  |
| <p><b>ROBERT ALLAN &amp; CO.</b><br/>MONTREAL<br/>General Commission Merchants<br/>Representing Morris Packing Co.<br/>Pork and Lard—Finest Quality</p>   | <p>If you want a price on<br/>genuine Fraser River Sockeye,<br/>handsome label, to arrive,<br/><br/>WRITE US.<br/><b>W. H. Millman &amp; Sons</b><br/>Wholesale Grocery Brokers<br/>TORONTO</p>   | <p><b>Manufacturers Take Notice !</b><br/>Are you satisfactorily represented in<br/>Toronto? If not, let us hear from you<br/>at once.<br/><b>THE HARRY HORNE CO.</b><br/>Wholesale Grocery Brokers and<br/>Manufacturers' Agents.<br/>309-311 King St. West, Toronto</p>   |
| <p><b>WAREHOUSE ACCOMMODATION<br/>IN OTTAWA</b><br/>Largest warehouse in Ottawa Valley, Fireproof;<br/>low insurance rates; direct connection all railways.<br/>Convenient to navigation. Centrally located.<br/>Write for rates.<br/>Special rates for large quantities<br/><b>Dominion Warehousing Co., Ltd.</b><br/>52 Nicholas Street, Ottawa<br/>J. R. Routh, Manager.</p>   | <p>NEWFOUNDLAND<br/><b>T. A. MACNAB &amp; CO.</b><br/>ST. JOHN'S, NEWFOUNDLAND<br/>MANUFACTURERS' AGENTS<br/>and COMMISSION MERCHANTS<br/>Importers and exporters. Prompt and careful at-<br/>tention to all business. Highest Canadian and foreign<br/>references Cable address: "Macnab," St. John's.<br/>Codes: A, B, C, 5th edition, and private.</p>                                   | <p><b>WATSON &amp; TRUESDALE</b><br/>(Successors to Stuart, Watson &amp; Co.)<br/>Wholesale Commission Brokers and<br/>Manufacturers' Agents.<br/><b>WINNIPEG, MAN.</b><br/>Domestic and Foreign Agencies Solicited.</p>  |
| <p><b>CLARE, LITTLE &amp; CO.,</b><br/>WESTERN DISTRIBUTORS<br/>Wholesale Commission Merchants and Manu-<br/>facturers' Agents. Cars Distributed, Warehoused and<br/>Forwarded. Warehouse on Transfer Track. Busi-<br/>ness solicited. Our position is your opportunity.<br/><b>SASKATOON,</b><br/>Western Canada</p>   | <p><b>G. C. WARREN</b><br/>Box 1036, Regina<br/>IMPORTER, WHOLESALE<br/>BROKER, and MANUFACTURERS'<br/>AGENT<br/>Trade Established 12 Years.<br/>Domestic and Foreign Agencies Solicited.</p>   | <p><b>Prout, Simpson &amp; Co.</b><br/>Wholesale Produce Merchants<br/>We are open to act as Selling Agents and<br/>Distributors for few suitable lines.<br/><b>GROCERS BUTCHERS BAKERS</b><br/>Canvassed Twice Weekly.<br/><br/>Splendid Trackage Warehouse. Low In-<br/>surance Rates.<br/><b>WINNIPEG MAN.</b></p> |
| <p><b>Canadian Manufacturers and Exporters</b><br/>Are you aware of the fact that there are 4 1/2 millions<br/>Irishmen prepared to buy Canadian Goods?<br/>Don't you want some of this business?<br/>You can get into touch with 5,000 distributors every<br/>week by advertising in THE IRISH GROCER, DRUG,<br/>PROVISION and GENERAL TRADES' JOURNAL,<br/>the best known general store and grocery paper in<br/>Ireland. Write for sample copy and particulars to<br/><b>10, Garfield Chambers, Belfast, Ireland</b></p> | <p><b>W. G. A. LAMBE &amp; CO.</b><br/>TORONTO<br/>Grocery Brokers and Agents.<br/>Established 1885</p>   | <p><b>J. W. SNOWDON</b><br/>Manufacturers' Agent<br/>418 ST. PAUL STREET<br/>MONTREAL</p>   |