

Date 10-MAY-91

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QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Undertaken new product development?

YES..... 91- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Attracted new investment from other countries?

YES..... 92- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Participated in any joint ventures in the U.S.?

YES..... 93- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Arranged for licensing agreements in the U.S.?

YES..... 94- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Entered into strategic alliances with U.S. companies?

YES..... 95- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD9 Are there any direct consequences of the Free Trade Agreement on your firm which we have not identified above?

NO..... 38,
 DON'T KNOW..... 39,
 OPEN..... 40,

QD10 As a consequence of the Free Trade Agreement, has your company made any changes in its production operations?

YES..... 97- 1
 NO..... 2
 (DON'T KNOW)..... 3

IF QD10 (YES), ASK QD11

I have a list of five specific changes which might have occurred in your company operations as a consequence of the Free Trade Agreement. For each, I would like to know if the change has occurred in your company or not.

QD11 Has your company:

Opened a new plant?

YES..... 98- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD11 Has your company:

Invested in new equipment?

YES..... 99- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD11 Has your company:

Hired additional staff?

YES..... 100- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD11 Has your company:

Reduced staff?

YES..... 101- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD11 Has your company:

Closed a plant?

YES..... 102- 1
 NO..... 2
 (DON'T KNOW)..... 3

QD12 What problems, if any, has your company encountered in exporting goods to the U.S. under the Free Trade Agreement?

(RECORD VERBATIM)

PROBLEMS IN COMPETING / CANNOT COMPETE WITH U.S. COMPANIES..... 103- 1,
 PRICES / LOW PRICES OF U.S. PRODUCTS.... 2,
 HIGH TARIFFS / DUTIES..... 3,
 HIGH VALUE OF THE CANADIAN DOLLAR..... 4,