

MANITOBA

| DATE<br>1989      | LOCATION<br>OF EVENT | E V E N T   | SPONSORING<br>ORGANIZATION   | EAITC CONTACT                        | LOCAL CONTACT                            |
|-------------------|----------------------|---|--|--------------------------------------|--|
| Oct 5             | Winnipeg             | Canada Export Trade Month "Kick off" Reception  | EAITC/IS&TC/DITT   | (TPO) L. Northover<br>(613) 993-5550 | (ITC) R.G. Davis<br>(204) 283-4586       |
| Oct 12            | Winnipeg             | Exporting the Basics Seminar Series:<br>"Getting Involved in International Business:<br>Profit Potential of Export Marketing" | University of Manitoba<br>(U of M)/Centres for<br>International Business<br>Studies (CIBS) | (TPO) M. Lemay<br>(613) 996-8709     | (U of M) Morva Bowman<br>(204) 275-5807  |
| Oct 16            | Winnipeg             | Patent Information Seminar  | IS&TC  | (TPO) M. Lemay<br>(613) 996-8709     | (ITC) Shannon Coughlin<br>(204) 983-2097 |
| Oct 17            | Winnipeg             | The U.S. Export Market: "Meeting the Challenge"   | CEA/IS&TC/DITT/<br>University of Manitoba  | (TPO) M. Lemay<br>(613) 996-8709     | (CEA) Bill Armit<br>(204) 944-5347       |
| Oct 19            | Winnipeg             | Exporting the Basics Seminar Series:<br>"Understanding Your Foreign Market"   | University of Manitoba<br>(U of M)/Centres for<br>International Business<br>Studies (CIBS) | (TPO) M. Lemay<br>(613) 996-8709     | (U of M) Morva Bowman<br>(204) 275-5807  |
| Oct 24            | Winnipeg             | Korean Seminar  | DITT   | (TPO) M. Lemay<br>(613) 996-8709     | (DITT) J. Stewart<br>(204) 945-2443      |
| Oct 27            | Winnipeg             | Japanese Investment Study Mission   | EAITC/IS&TC/Investment<br>Canada   | (PNJ) J. Gawreletz<br>(613) 996-2460 | (ITC) Gail Ksonzyna<br>(204) 983-5942    |
| Oct 30 -<br>Nov 5 | Winnipeg             | Defence General Supply Centre Philadelphia:<br>Visit to inspect facilities of potential<br>Canadian suppliers                 | EAITC/Canadian Defence<br>Production Office,<br>Philadelphia                               | (TPO) M. Lemay<br>(613) 996-8709     | (ITC) R.G. Davis<br>(204) 983-4586       |
| Oct               | Winnipeg             | Manitoba Export Awards  | DITT   | (TPO) B. Hexter<br>(613) 996-2274    | (DITT) J. Stewart<br>(204) 945-2443      |
| Nov 2             | Winnipeg             | Exporting the Basics Seminar Series: "Obtaining<br>the Information on Foreign Markets"  | University of Manitoba<br>(U of M)/Centres for<br>International Business<br>Studies (CIBS) | (TPO) M. Lemay<br>(613) 996-8709     | (U of M) Morva Bowman<br>(204) 275-5807  |