

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :605-DETROIT

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
UNITED STATES OF AMERICA

PLANNING:                    ACTIVITIES PROPOSED IN POST PLAN:                    ANTICIPATED RESULTS:

ALL SUB-SECTORS

CONTACTS AT COMPANIES INVOLVED IN U.S. MILITARY PRODUCTION  
INCREASED SUBCONTRACTING OPPORTUNITIES FOR CDM COMPANIES

I.D. & RECOMMEND POTENTIAL INT. DEV. PROJECTS  
ADDITIONAL OPPORTUNITIES FOR CDM PARTICIPATION IN U.S. R & D

INCREASE AWARENESS OF DDSA, OPSA AND CDM INDUSTRIAL CAPAB.  
ADDITIONAL SALES OPPORTUNITIES.

PROGRAM TO EXHIBIT CDM VEHICLES PRODUCT & TECHNOLOGY  
ENHANCED AWARENESS OF CDM PRODUCTS & CAPABILITIES. AD-

PROJECTS & SUBSEQUENT PRODUCTION.

DITIONAL JOINT DEVELOPMENT POSSIBILITIES.

TRACKING:                    ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 General Dynamics Land Systems Division Bidders  
Conference, Troy, Michigan.

QUARTER: 3 -----

QUARTER: 4 -----

Discussions with Canadian company repre-  
sentatives in attendance. Introduction of  
company reps to GDLS personnel and to program  
office Abrams Tank System.