

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :532-MELBOURNE

009-FOREST PRODUCTS,EQUIP,SERVICES
AUSTRALIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 2 Capital Projects in Australian Forestry Industry

Continue to follow up to exploit potential. Require concerted effort by Department and DRIE in order to maximise sales opportunities which could exceed \$25 million.

QUARTER: 3 To monitor and report on proposed initiatives to modernize and expand Australian Pulp and Paper Industry.

-Sitrep prepared and distributed 12/88.
-Preparations started for Cdn Govt/Industry participation at APPITA 89 Show.
-Post assisted in \$30 million sale of boiler to Tasmania Pulp/Paper Project.

QUARTER: 4 Monitor projects in Australian pulp and paper industry.

Attended int'l pulp & paper conference in Feb.
- \$200,000 business deal result of Pulp Managers Mission to Canada June 1988 likely to lead to \$6 million. - Detailed planning & coordination for major Canadian display at APPITA 89.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1

QUARTER: 2

QUARTER: 3

QUARTER: 4